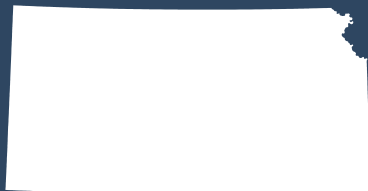


Kansas

Canada and Mexico are the United States' top export markets for U.S. agriculture, totaling a combined \$40 billion in 2018. In fact, more than 28 percent of all U.S. farm and food exports went to our North American neighbors last year. The U.S.-Mexico-Canada Agreement, or USMCA, will make a good trade relationship even better, ensuring preferential market access for U.S. agricultural exporters and solidifying commitments to fair and science-based trade rules.



40,600

Kansas jobs supported by agricultural exports

\$4.8 billion

Annual value of Kansas agricultural exports

Source: USDA-ERS 2017 State Export Data

Key Provisions



Biotechnology

For the first time, the agreement specifically addresses agricultural biotechnology – including new technologies such as gene editing – to support innovation and reduce trade-distorting policies.



Geographical Indications

The agreement institutes a more rigorous process for establishing geographical indications (GIs) and lays out additional factors to be considered in determining whether a term is a common name.



Sanitary/Phytosanitary Measures

The agreement strengthens disciplines for science-based measures that protect human, animal, and plant health while improving the flow of trade.



Beef

U.S. beef producers maintain access to a \$1.8 billion market that accounted for nearly 22% of 2018 exports.



Corn

U.S. corn farmers maintain access to Mexico, their #1 customer, and to a combined market totaling nearly \$3.4 billion (27% of total export sales) last year.



Pork

U.S. pork producers maintain access to two of their largest export markets, which combined totaled \$2.1 billion (32% of total exports) in 2018.



Soybeans

U.S. soybean growers maintain access to Mexico, their #3 customer, and to a combined market totaling nearly \$2 billion in 2018.



Wheat

Canada agrees to terminate its discriminatory wheat grading system, enabling U.S. growers to be more competitive.

Top U.S. Agricultural Exports to Canada and Mexico, 2018

- 1 Corn (\$3.4 billion)
- 2 Prepared Foods (\$2.6 billion)
- 3 Fresh Fruit (\$2.1 billion)
- 4 Pork & Pork Products (\$2.1 billion)
- 5 Dairy Products (\$2.0 billion)
- 6 Fresh Vegetables (\$2.0 billion)
- 7 Soybeans (\$2.0 billion)
- 8 Beef & Beef Products (\$1.8 billion)
- 9 Snack Foods (\$1.7 billion)
- 10 Poultry & Eggs (\$1.6 billion)