Montana

USMCA
The U.S.-Mexico-Canada Agreement

Canada and Mexico comprise the largest global market for U.S. farm and food exports, valued at more than $39 billion in 2017. The U.S.-Mexico-Canada Agreement further strengthens the United States' highly productive and integrated agricultural relationship with its North American partners, ensuring preferential market access for U.S. exporters and solidifying commitments to fair and science-based trade rules.

9,700
Montana jobs supported by agricultural exports

$1.2 billion
Annual value of Montana agricultural exports

Source: USDA-ERS 2017 State Export Data

Key Provisions

Biotechnology
For the first time, the agreement specifically addresses agricultural biotechnology – including new technologies such as gene editing – to support innovation and reduce trade-distorting policies.

Geographical Indications
The agreement institutes a more rigorous process for establishing geographical indications (GIs) and lays out additional factors to be considered in determining whether a term is a common name.

Sanitary/Phytosanitary Measures
The agreement strengthens disciplines for science-based measures that protect human, animal, and plant health while improving the flow of trade.

Wheat
Canada agrees to terminate its discriminatory wheat grading system, enabling U.S. growers along the border to be more competitive.

Beef
U.S. beef producers maintain access to a $1.8 billion market that accounted for nearly 25% of 2017 exports.

Pork
U.S. pork producers maintain access to two of their largest export markets, which combined totaled $2.3 billion (more than 35% of total exports) in 2017.

Dairy
America's dairy farmers will have new market opportunities in Canada for a wide variety of dairy products. Canada agrees to eliminate the Class 7 milk pricing program that allowed its farmers to undersell U.S. producers and will impose export surcharges on dairy products that exceed agreed thresholds.

Corn
U.S. corn farmers maintain access to Mexico, their #1 customer, and to a combined market totaling nearly $2.8 billion (almost 30% of total export sales) last year.

Top U.S. Agricultural Exports to Canada and Mexico, 2017

1. Corn ($2.8 billion)
2. Prepared Foods ($2.6 billion)
3. Pork & Pork Products ($2.3 billion)
4. Fresh Fruit ($2.2 billion)
5. Fresh Vegetables ($2.0 billion)
6. Dairy ($1.9 billion)
7. Beef & Beef Products ($1.8 billion)
8. Soybeans ($1.7 billion)
9. Poultry & Eggs ($1.7 billion)
10. Snack Foods ($1.6 billion)

United States Department of Agriculture
Foreign Agricultural Service
USDA