

Canada and Mexico comprise the largest global market for U.S. farm and food exports, valued at more than \$39 billion in 2017. The U.S.-Mexico-Canada Agreement further strengthens the United States' highly productive and integrated agricultural relationship with its North American partners, ensuring preferential market access for U.S. exporters and solidifying commitments to fair and science-based trade rules.



100+

Alaska jobs supported by agricultural exports

# \$17.4 million

Annual value of Alaska agricultural exports

Source: USDA-ERS 2017 State Export Data

# **Key Provisions**



# **Biotechnology**

For the first time, the agreement specifically addresses agricultural biotechnology – including new technologies such as gene editing – to support innovation and reduce trade-distorting policies.



## **Geographical Indications**

The agreement institutes a more rigorous process for establishing geographical indications (GIs) and lays out additional factors to be considered in determining whether a term is a common name.



## Sanitary/Phytosanitary Measures

The agreement strengthens disciplines for science-based measures that protect human, animal, and plant health while improving the flow of trade.



# Beef

U.S. beef producers maintain access to a \$1.8 billion market that accounted for nearly 25% of 2017 exports.



#### **Fruits**

The agreement updates origin rules for processed fruits to assure that preferences benefit U.S. producers.



# **Pork**

U.S. pork producers maintain access to two of their largest export markets, which combined totaled \$2.3 billion (more than 35% of total exports) in 2017.



# **Dairy**

America's dairy farmers will have new market opportunities in Canada for a wide variety of dairy products. Canada agrees to eliminate the Class 7 milk pricing program that allowed its farmers to undersell U.S. producers and will impose export surcharges on dairy products that exceed agreed thresholds.



## **Poultry and Eggs**

U.S. poultry producers will have new access to Canada for chicken and eggs, and expanded access for turkey.

# Top U.S. Agricultural Exports to Canada and Mexico, 2017

- 1 Corn (\$2.8 billion)
- 2 Prepared Foods (\$2.6 billion)
- 3 Pork & Pork Products (\$2.3 billion)
- 4 Fresh Fruit (\$2.2 billion)
- 5 Fresh Vegetables (\$2.0 billion)
- 6 Dairy (\$1.9 billion)
- 7 Beef & Beef Products (\$1.8 billion)
- 8 Soybeans (\$1.7 billion)
- 9 Poultry & Eggs (\$1.7 billion)
- 10 Snack Foods (\$1.6 billion)

