

# Trade Promotion Authority

## What's at Stake for West Virginia Agriculture?

July 2014

West Virginia's agricultural exports reached an estimated \$140 million in 2012, up from \$97 million in 2008. West Virginia's exports help boost farm prices and income, while supporting about 900 jobs both on the farm and in related industries such as food processing, transportation, and manufacturing. Export sales accounted for approximately 21 percent of total West Virginia farm receipts in 2012.

West Virginia's top agricultural exports in 2012 were:

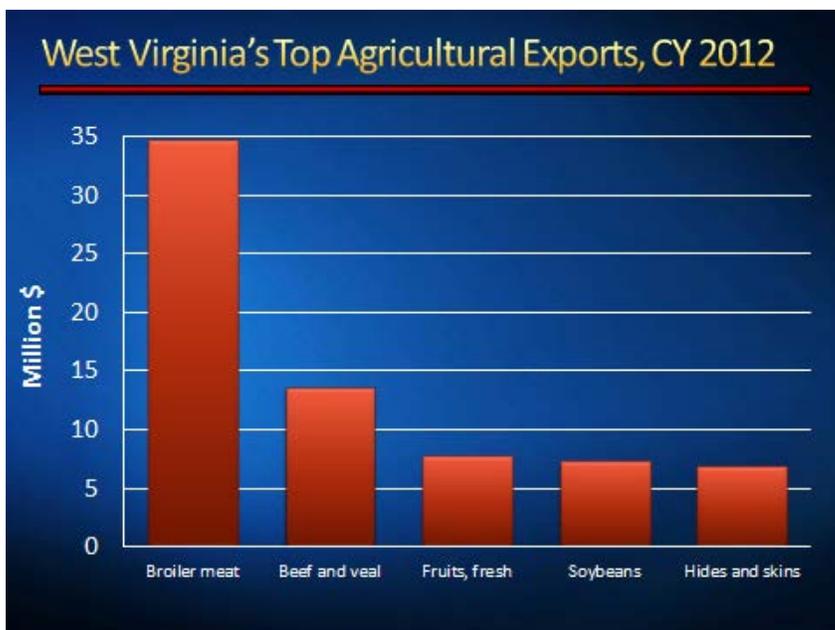
1. Broiler meat – \$35 million
2. Beef and veal – \$14 million
3. Fruits, fresh – \$8 million
4. Soybeans – \$7 million
5. Hides and skins – \$7 million

Nationwide, U.S. food and agricultural exports reached a record \$140.9 billion in fiscal 2013, supporting nearly one million American jobs. Global demand for these products is growing but so is competition among suppliers.

### Trade Promotion Authority

Trade Promotion Authority is a critical tool in our efforts to seek approval of trade agreements that support and create U.S. jobs

while helping American agriculture to compete more successfully in an ever-expanding global marketplace. Right now, the United States is negotiating two critical trade agreements – the Trans-Pacific Partnership (TPP) and the Transatlantic Trade and Investment Partnership (T-TIP). Trade Promotion Authority will help ensure that America's farmers, ranchers, and food processors receive the greatest benefit from these negotiations.



### Agriculture Benefits from Free Trade Agreements

In countries where the United States has free trade agreements, exports of U.S. food and agricultural products have grown significantly. Examples include our pacts with Colombia, Panama, and South Korea that took effect in 2012; CAFTA-DR, under which our free trade relationships with five Central American countries and the Dominican Republic began between 2006 and 2009; and the U.S.-Chile free trade agreement, which entered into force in 2004.

- **Poultry** exports to Colombia and Panama grew from \$43 million in 2011 to more than \$72 million in 2013. Exports to Central America and the Dominican Republic increased from \$61 million in 2005 to nearly \$200 million in 2013. Similarly, exports to Chile grew from less than \$1 million in 2003 to \$72 million in 2013.
- **Beef** exports to Colombia and Panama doubled to almost \$20 million in 2013. Exports to Central America and the Dominican Republic grew from \$12 million in 2005 to \$64 million in 2013.
- **Fresh and processed fruit** exports to Korea, Colombia, and Panama increased from \$366 million in 2011 to more than \$470 million in 2013. Exports to Central America and the Dominican Republic grew from \$47 million in 2005 to \$115 million in 2013.

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