

U.S.-KOREA TRADE AGREEMENT

Kansas Farmers Will Benefit

September 2011

The U.S.-Korea Trade Agreement, known as the KORUS agreement, will immediately eliminate duties on nearly two-thirds of current U.S. agricultural exports to Korea and gives U.S. exporters improved access to the Korean market for many products that have been highly protected. The U.S. International Trade Commission estimates that annual U.S. agricultural exports to Korea will increase by a minimum of \$1.9 billion upon full implementation of the agreement.

The KORUS agreement eliminates tariffs and other barriers on most agricultural products, increasing export opportunities for a range of Kansas agricultural products, including beef, pork, wheat, and feed grains. Kansas's agricultural exports to all countries, estimated at \$4.9 billion in 2010, supported 41,200 jobs, on and off the farm. These export sales make an important contribution to the Kansas farm economy, which had total cash receipts of \$14.0 billion in 2010.

Feed Grains

- U.S. exports of corn for feed are guaranteed to enter at zero duty immediately. Korea is currently the third largest market for U.S. corn for feed.
- The agreement includes a new 93,774-ton duty-free TRQ for corn for processing that grows quickly to 393,849 tons by year 7, after which quantities will be unrestricted.

Beef

- For beef muscle meats, the KORUS agreement provides a 15-year, straight-line phase out of the 40-percent tariff.
- For beef offal and variety meats, the KORUS agreement provides a 15-year, straight-line phase out of the 18-percent tariff.

Wheat

- An unlimited amount of U.S. wheat for milling can enter Korea duty free upon implementation of the agreement.
- Korea's imports of U.S. wheat will no longer be subject to Korea's 1.8-percent tariff or the tariff of 1-percent under its autonomous tariff-rate quota (TRQ).
- Although this tariff differential may be small, it provides a small tariff advantage when competing against Canada and Australia.

Soybeans and Products

- The greatest potential benefit for the soybean sector is likely to come from improved access to Korea's 300,000-metric ton market for food-quality soybeans. Korea has agreed to immediately eliminate its 5-percent applied tariff on food-use soybeans. In addition, Korea will establish a duty-free TRQ starting at 10,000 metric tons for identity-preserved soybeans for food use. This quota will operate outside the current state trading entity, which has charged a reported \$250 per ton markup on soybean imports supplied to soybean curd processors.
- Soybeans imports for crushing will enter duty-free upon implementation of the agreement, removing the 1-percent applied tariff.
- Korean tariffs on imports of crude soybean oil, the majority of Korea's soybean oil imports, will decline from the current 5.4-percent tariff over 10 years. Refined oil tariff rates will decline from the current

5.4 percent in five equal annual reductions. Korea's 3-percent tariff on soybean flour and meal will immediately go to zero.

Pork

- Korea's tariffs on imports of more than 90 percent of U.S. pork products will become duty free on January 1, 2016 or sooner. This includes all frozen pork products as well as some fresh and processed pork products.
- Date-certain duty-free access will enhance the competitiveness of U.S. pork compared to product from the European Union and Canada.

Kansas		
Principal Agricultural Products and Exports, 2010		
Product	Cash Receipts (2010 calendar year)	Exports (2010 fiscal year)
Total	\$14.0 billion	\$4.9 billion
Feed Grains	\$7.2 billion	\$855 million
Cattle and Beef	\$6.5 billion	\$471 million
Wheat and Wheat Products	\$1.7 billion	\$1.1 billion
Soybeans and Products	\$1.4 billion	\$916 million
Hogs and Pork	\$488 million	\$124 million
	Source: USDA-NASS	Source: USDA-ERS

For questions about the U.S.-Korea Trade Agreement and its impact on U.S. agriculture, please contact FAS Legislative and Public Affairs at (202) 720-7115 or LPA@fas.usda.gov.