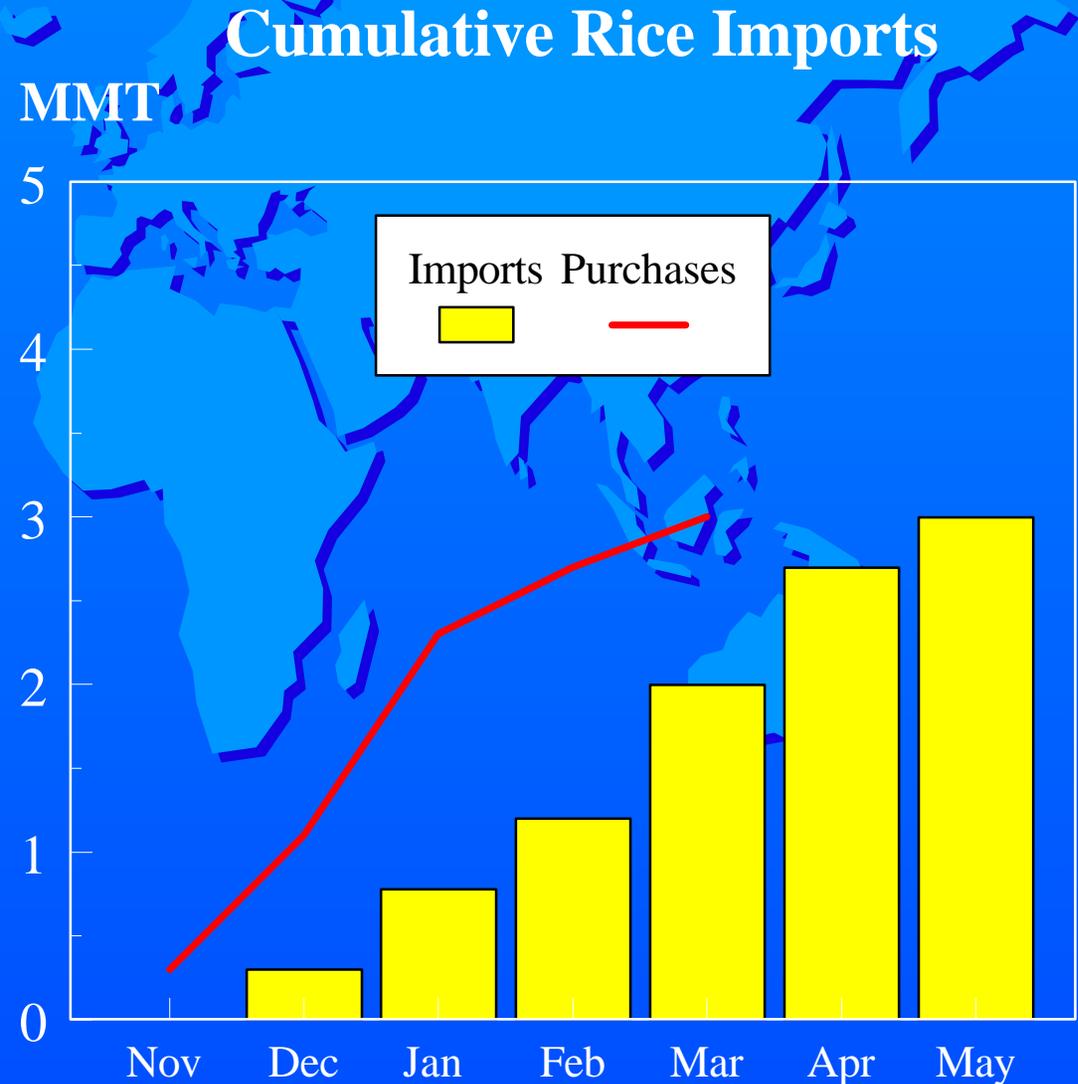


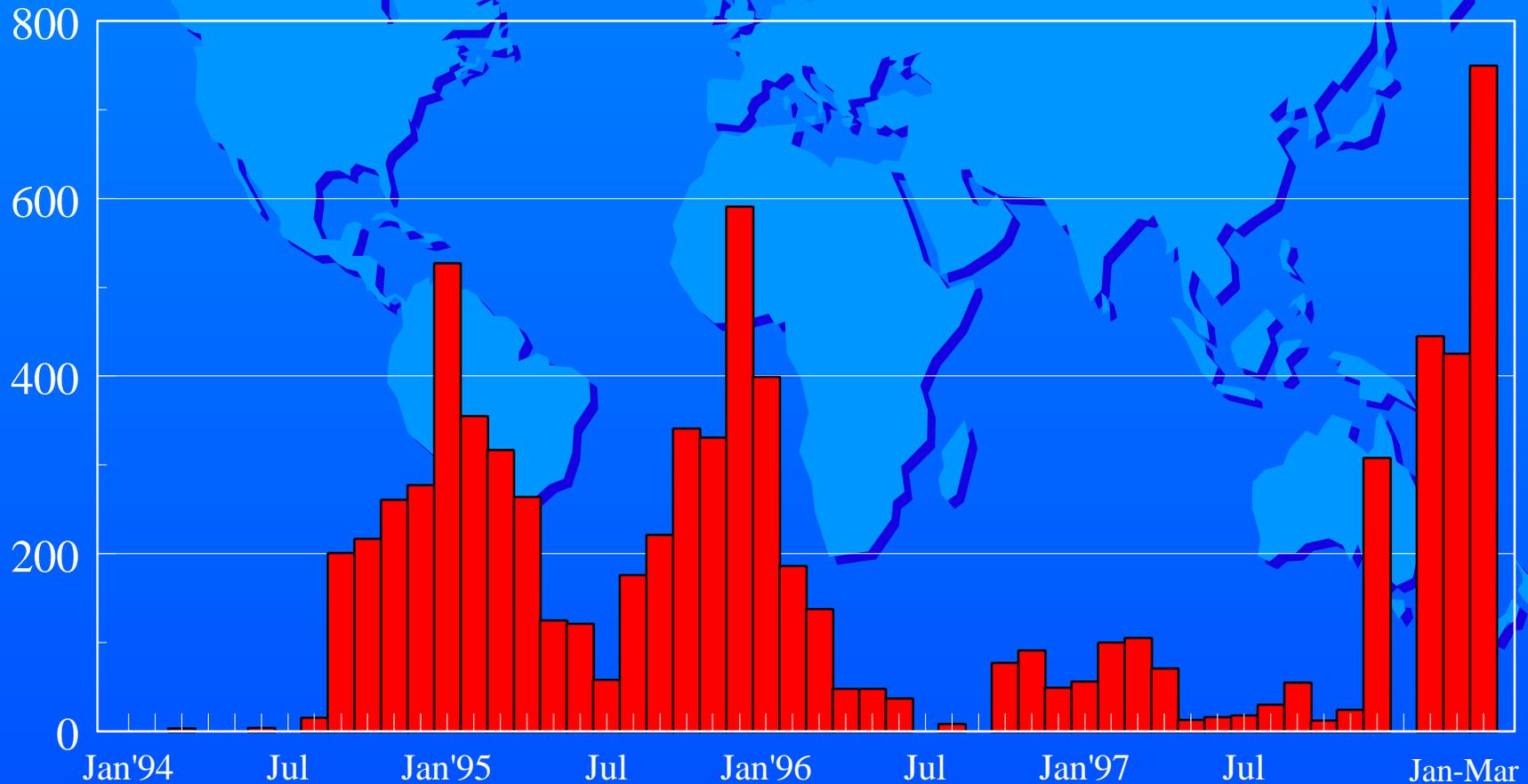
Indonesia's Current Purchases of Nearly 3 MMT of Rice Will Likely Commit Unloading Systems Until At Least Early May

- December thru February imports estimated at 1.1 million tons.
- March and April unloadings expected higher as port resources shift to rice.
- Known purchases to date are from Thailand, Vietnam, China and Pakistan, and are for immediate delivery.



A Seasonal Rice Importer: 97/98 Dec-May Imports of Nearly 3 MMT Slightly Larger & Arriving in Shorter Time Frame Than Previous Drought Years

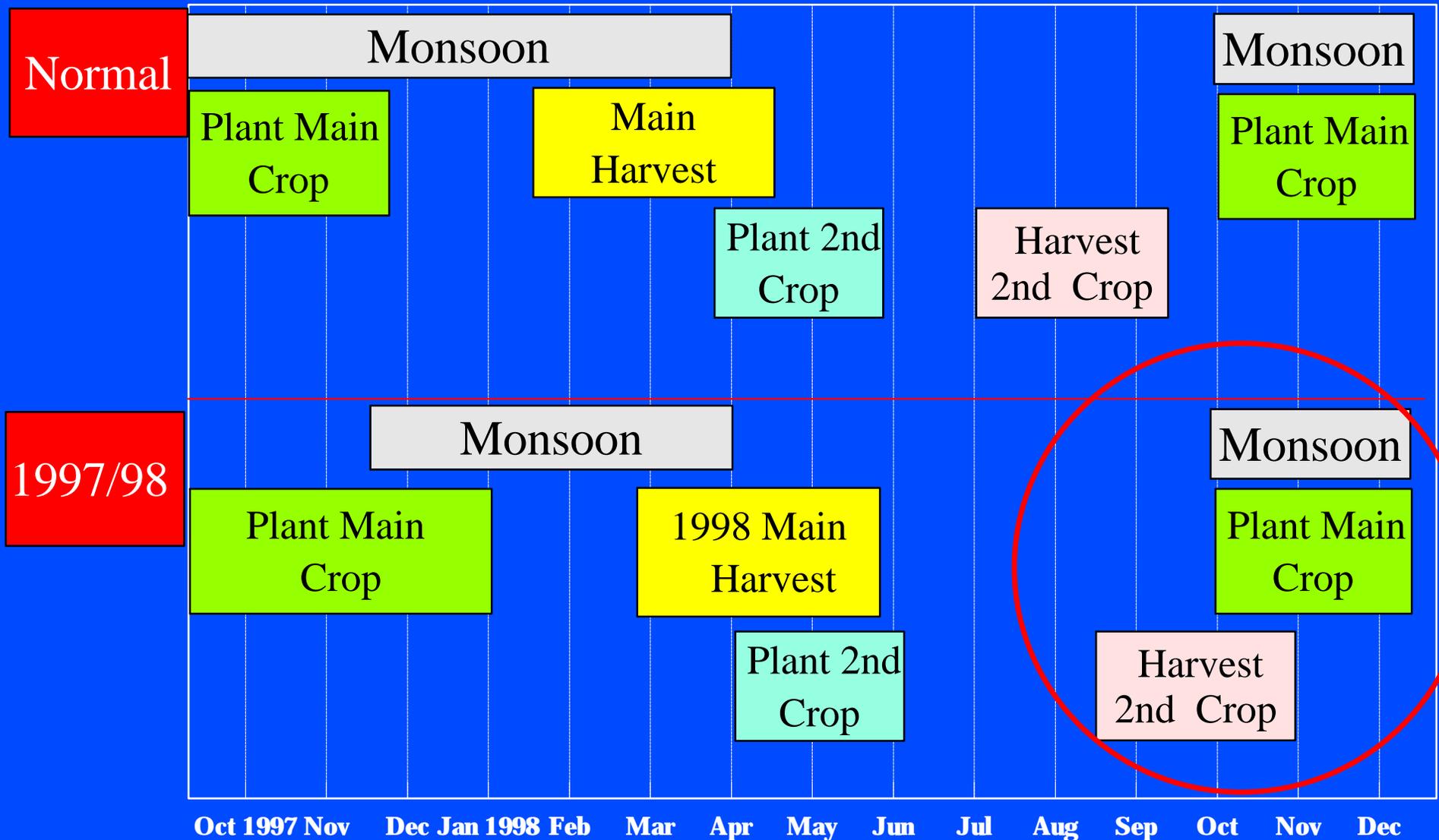
Thousand metric tons



Jan-Mar 1998 based on exporter and preliminary Bulog data

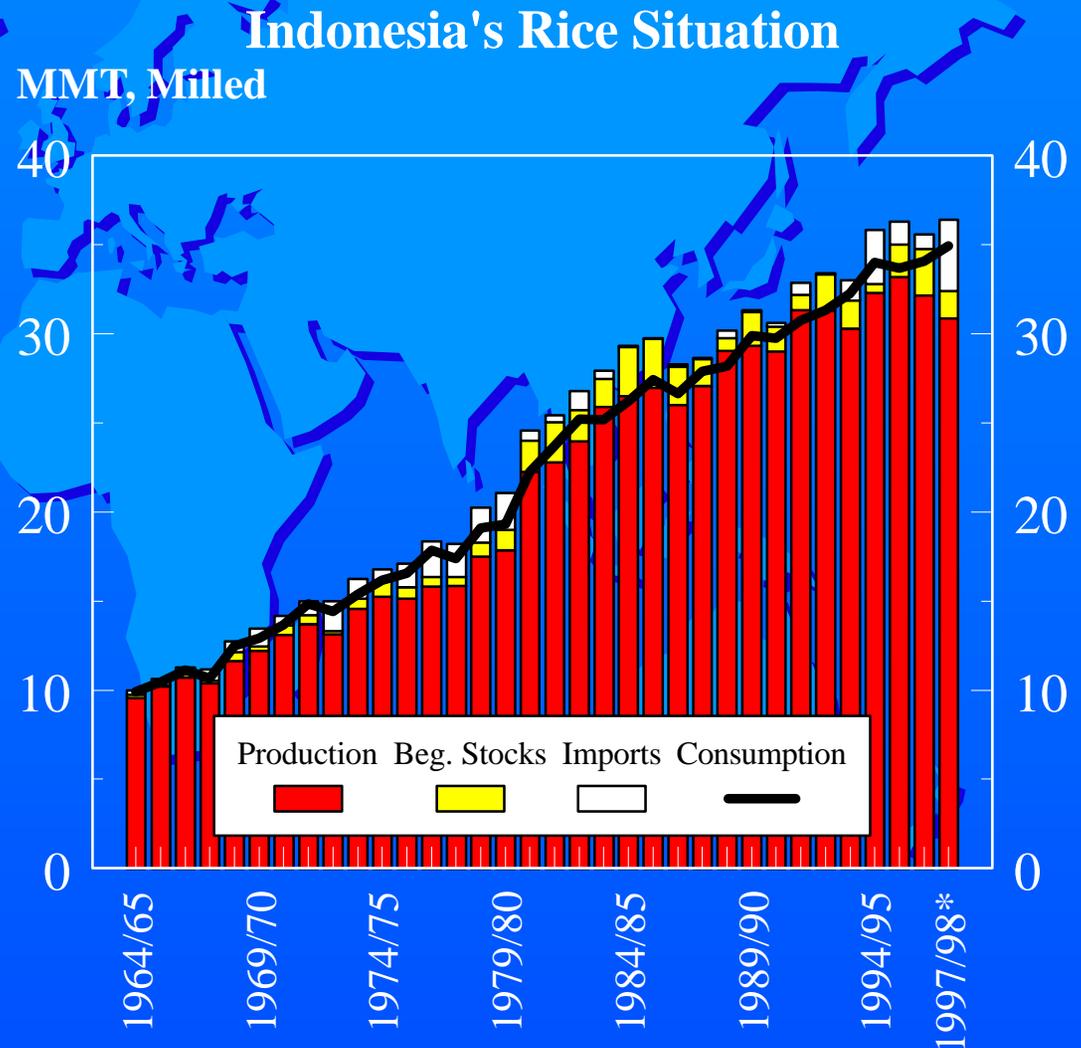
Delay of the 1997/98 Monsoon and Main Crop Will Have Repercussions Through the Next Cycle

*** Timely Planting of Next Main Crop is Critical ***



Imports Are Only a Small Share of Consumption, but are Critical to Stabilizing Prices and Supplying Urban Areas Between Domestic Crops

- Production outlook for 1998/99 is favorable due to:
 - Increased area
 - Higher yields as rainfall returns to normal and reservoirs are replenished
 - Increasing use of high yield varieties.

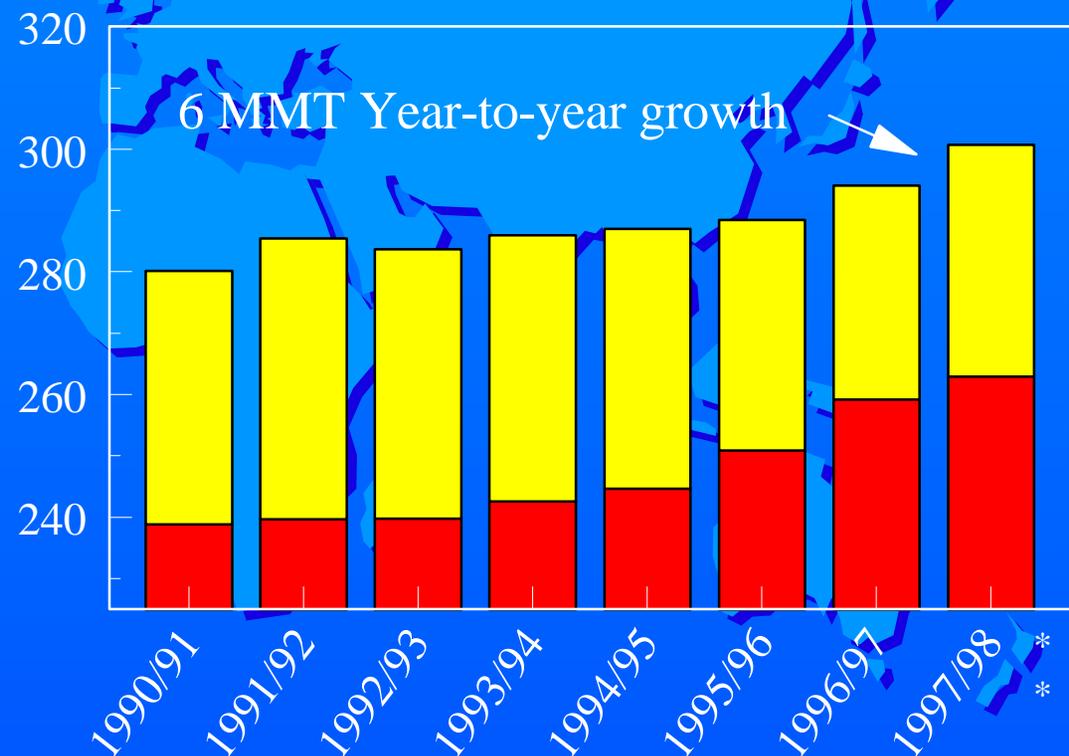


* USDA Forecast

Record World Production Means the Major Exporters Have Enough Rice to Meet Indonesia's Demand

- Strong production and increased exportable supplies expected from Thailand and Vietnam.
- Two years of record crops mean China returns as a major exporter.
- India's record crop is another potential source - if prices get high enough to draw it out.

Availability from Major Exporters*
MMT, Milled



■ Production ■ Beg. Stocks

* Thailand, Vietnam, U.S., India, Pakistan, China

** USDA Forecast

Prices Have Risen Only Modestly Since Indonesia Entered the Market in November

Nominal Price Quotes

January 1997 - Present

\$/MT

