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Tobacco and Products

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Report Highlights:

The demand for tobacco is expected to increase in line with increasing cigarette production in 2004. Post estimates CY04 dry tobacco leaf production at 143,700 MT, little changed from the previous year. Cigarette sales and production are increasing in 2004 supported by constructive government pricing policy for cigarettes and recovering consumer purchasing power. Post estimates an increase in cigarette production/consumption from 194.3 billion sticks/178.3 billion sticks in CY04 to 204.0 billion sticks/189.0 billion sticks in CY05.

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SECTION I. SITUATION AND OUTLOOK

Tobacco, Unmanufactured, Total

Production

In CY 2003, total tobacco leaf production reached 169,000 MT (143,650 MT dry weight basis) from total area of 206,000 hectares. Good prices in previous year has encouraged farmers to increase area planted to 208,600 hectares in CY 2004. However, high input costs led farmers to manage less intensively, producing 169,000 MT wet leaf basis or 143,700 MT dry weight basis in CY 2004. Most tobacco produced in Indonesia is native tobacco type (dark air and sun cured), which is used mostly in clove cigarettes ("kretek"). Flue cured tobacco is used for white cigarettes and dark air cured is used for cigar tobacco.

High costs for labor, inputs and leaf processing caused a slight decline in the average yields. Virginia tobacco farmers produce better quality leaf as they manage their plantations under "partnership schemes" with large cigarette manufacturers. These schemes provide farmers with technical assistance and small loans for buying inputs. These farmers have better marketing position since the cigarette manufacturers guarantee to buy their leaf at an agreed price. Other tobacco types, i.e., native tobacco (dark air and sun cured) and dark air cured tobacco production only increased slightly due to the relatively stable demand. The dark air and sun cured tobacco are mostly used for clove cigarettes and the dark air cured tobacco is used mainly for cigar wrapper, filler and binder.

Consumption

With excise duty remaining at the current level (40%), cigarette industry estimates an increase in cigarette production in 2004. This will increase total tobacco leaf consumption figures from 150,700 MT in CY03 to 158,200 MT in CY04. Demand for good quality tobacco leaves may increase import volumes, which are expected to reach approximately 34,000 MT in CY04 from 27,659 MT in CY03. Imported tobacco leaf (mostly Virginia type) is primarily used in mild cigarettes and for blending to develop specific aroma.

Prices

Farmers and industry sources report that the average price of native tobacco has been slightly lower compared to last year. This is due to dry weather conditions that occurred during the last phase of this years growing season (March-May), which resulted in varied quality. Farmers have a weak bargaining position, selling their cured/chopped) tobacco to middlemen and/or agents of cigarette companies. The long trade chain impedes price increases for native tobacco farmers. Another cause of low prices is the mixing of high and low quality leaves.

The cost of production for native tobacco in Temanggung (Central Java) during the growing and harvest season in 2004 reached Rp. 20,000/kg to Rp. 22,000/kg (US\$ 2.22/kg to US\$ 2.44/kg using Rp. 9,000/US\$1 exchange rate). This compares to prices of native tobacco around the area ranging from Rp. 17,500/kg (US\$ 1.94/kg) to Rp. 22,000/kg (US\$ 2.44/kg) depend on the grades. The average price for domestic Virginia tobacco in Lombok during the current harvest season is Rp. 11,000 to Rp. 12,000/kg (US\$ 1.2 to US\$ 1.3/kg using Rp. 9,000/US\$1 exchange rate).

Indonesian cigarette manufacturers require imported tobacco leaf, which is used for blending (mostly of Virginia type). Average supplier prices during 2003 were reported as: China - US\$2.36/kg (49 percent of market share), Turkey – US\$4.12/kg (23 percent of market share), Brazil – US\$3.13/kg (9 percent market share), and Greece - US\$5.74/kg (nearly 8 percent of market share). The average import price from USA is US\$6.79/kg and it contributed nearly 7 percent of market share. Imports of unmanufactured tobacco are subject to a 5 percent import duty and 10 percent value added tax (VAT) on top of 2.5 percent sales tax.

Tobacco, Manufactured, Total

Production

Manufactured tobacco provide a significant contribution to government revenue, generating Rp. 27.0 trillion (US\$ 3.1 billion, with an average annual currency Rp. 8,600/US\$1) in 2003, targeted to increase to Rp. 27.6 trillion (US\$ 3.2 billion) in 2004 and Rp. 28.9 trillion (US\$ 3.4 billion) in 2005. To achieve the target and considering the economic growth, the government decided to keep retail cigarette prices and excise structures unchanged (in the past years, it used to be revised annually). Manufactured tobacco are mainly cigarettes which consist of 55% machine-made cloves, 35% hand-made cloves, and 10% white cigarettes with a little production of cigar and chewing tobacco. Together with 8 percent value added tax or VAT, excise duty makes up approximately 48 percent of cigarette price.

After experiencing difficulties in 2000 to 2003 due to burden from government regulation that imposed high excise and retail prices, cigarette producers begin to grow approximately 5 percent/annum from producing 194.3 billion sticks in 2003 to an estimated 204 billion sticks in 2004 and projected to reach 210 billion sticks in 2005. The industry feels more confidence about their sales as they are no longer required to produce cigarettes with certain level of tar and nicotine content in a piece of cigarette (it used to be set at 1.5 mg nicotine and 20 mg tar). However, they are required to put label of tar and nicotine information in their cigarette packs (effective August 2004).

Significant growth in cigarette industry comes from the machine-made clove cigarettes (SKM-Sigaret Kretek Mesin), which is supported by the increase production of mild (low tar, low nicotine or known as LTLN). This mild cigarette type becomes popular within professional and young consumers, especially in big cities. Mild cigarettes are filled with expandable tobacco that burn faster, but people tend to smoke more. Other major cigarette types, i.e., hand-made clove cigarettes (SKT-Sigaret Kretek Tangan – nearly 38% of market share) are produced without filter and have more tobacco in one piece and white cigarette (SPM-Sigaret Putih Mesin – less than 10% of market share) contribute smaller percentage to the government revenue and they are on declining consumption trend. The SPM and SKT are currently facing unfair competition with illegally imported cigarettes. Mild cigarettes have lower tar and nicotine content (approximately 20 mg tar and 1.5 mg nicotine) compare to SKT (over 35 mg tar and 2.2 mg nicotine) and regular SKM (around 35 mg tar and 1.7 mg nicotine). Industry sources indicated that market share for LTLN is approximately 20% that comes from 10% of white cigarette and 10% of mild clove cigarettes (kretek).

In addition to taste and image, price is the major factor that influences cigarette sales. With no increase in retail prices this year, increasing population (220 million) will lead consumption to increase from 178.3 billion pieces in 2003 to 189.0 billion pieces in 2004. It is a common practice that cigarette manufacturers give price discount to distributors so that they can sell it retail below the price stamp. Prices ranges extensively depend on the type of cigarettes and the manufacturers' secret recipes. Cigarette sales are made mostly by street vendors compare to supermarkets.

It is not clear if the declining imports of cigarettes is a reflection of illegal trade (smuggling), but cigarettes import continue to decline from 29 million pieces in 2002 to 24 million pieces in 2003 and it is expected to further down to 20 million pieces in 2004. Some large cigarette companies have been developing production facilities abroad. Exports are also declining from approximately 18.4 million pieces in 2002 to 16.0 million pieces in 2003 and to 15.0 million pieces in 2004.

SECTION II. STATISTICAL INFORMATION AND TABLES

Tobacco, Unmfg, Total

Table 1. Production, Supply and Demand

PSD Table

Country Commodity	Indonesia Tobacco, Unmfg., Total (HA)(MT)					
	2002 [Old]	Revised [New]	2003 [Old]	Estimate [New]	2004 [Old]	Forecast [New]
Market Year Begin		01/2002		01/2003		01/2004
Area Planted	205000	204000	194000	206000	194000	208600
Beginning Stocks	9788	9788	8748	7079	8257	5107
Farm Sales Weight Prod	170150	170000	158900	169000	158900	169000
Dry Weight Production	144700	144500	135000	143650	135000	143700
U.S. Leaf Imports	1400	1749	1500	1811	1500	2000
Other Foreign Imports	33288	31449	29578	25848	29578	32000
TOTAL Imports	34688	33198	31078	27659	31078	34000
TOTAL SUPPLY	189176	187486	174826	178388	174335	182807
Exports	42686	24987	40639	22581	25000	21400
Dom. Leaf Consumption	122641	131620	110829	126950	120469	131900
U.S. Leaf Dom. Consum.	800	800	800	1000	800	1000
Other Foreign Consump.	14301	23000	14301	22750	20300	23900
TOTAL Dom. Consumptic	137742	155420	125930	150700	141569	156800
TOTAL Disappearance	180428	180407	166569	173281	166569	178200
Ending Stocks	8748	7079	8257	5107	7766	4607
TOTAL DISTRIBUTION	189176	187486	174826	178388	174335	182807

Note: Unit in Hectares (ha) and Metric Tons (MT).

Data in the "Old" column reflects FAS/W data. For Post's previous PS&D refer To Report ID 3021.

Table 2: Export of Unmanufactured Tobacco 2002 & 2003
(by volume and value)

Export Trade Matrix

Country	Indonesia			
Commodity	Tobacco, Unmfg., Total			
Time Period	Jan-Dec	Units: MT	Jan-Dec	
Exports for:	2002		2003	
U.S.	4582	U.S.	5075	
Others		Others		
Belgium	5,115	Belgium	3,608	
Malaysia	3,297	Russia	2,904	
Germany	3,136	Malaysia	2,381	
Netherlands	2,381	Germany	2,214	
Thailand	1,811	France	1,984	
Philippines	1,647	Netherlands	1,857	
Russia	1,615	Singapore	1,292	
France	1,403	Egypt	1,276	
Total for Others	20,405	Total for Others	17,506	
Others not Listed		Others not Listed		
Grand Total	24,987	Grand Total	22,581	

Note: Process by FAS/Jakarta, including 240110100 and 240120100
Source: Global Trade Data

Export Trade Matrix

Country	Indonesia			
Commodity	Tobacco, Unmfg., Total			
Time Period	Jan-Dec	Units: US\$	Jan-Dec	
Exports for:	2002		2003	
U.S.	3,942,279	U.S.	4,718,003	
Others		Others		
Belgium	9,444,556	Belgium	6,263,092	
Malaysia	5,778,417	Russia	1,130,612	
Germany	5,278,438	Malaysia	1,073,367	
Netherlands	6,847,995	Germany	5,439,712	
Thailand	3,590,317	France	1,398,632	
Philippines	5,538,024	Netherlands	3,855,725	
Russia	1,218,238	Singapore	2,155,920	
France	938,564	Egypt	838,406	
Total for Others	38,634,549	Total for Others	17,506	
Others not Listed		Others not Listed		
Grand Total	42,576,828	Grand Total	4,735,509	

Table 3: Import of Unmanufactured Tobacco 2002 & 2003
(by volume and value)

Import Trade Matrix

Country	Indonesia		Units: MT	Country	Jan-Dec
	Tobacco, Unmfg., Total				
Commodity	Jan-Dec	2002	2003	Commodity	2003
Time Period	Jan-Dec			Jan-Dec	
Imports for:	2002			2003	
U.S.	1,749			U.S.	1,811
Others				Others	
China	16,904			China	13,612
Brazil	3,762			Turkey	6,378
Zimbabwe	2,378			Brazil	2,413
Canada	2,241			Greece	2,131
Greece	2,099				
Turkey	1,821				
Singapore	1,257				
Total for Others	30,462			Total for Others	24,534
Others not Listed	987			Others not Listed	1,314
Grand Total	33,198			Grand Total	27,659

Import Trade Matrix

Country	Indonesia		Units: US\$	Country	Jan-Dec
	Tobacco, Unmfg., Total				
Commodity	Jan-Dec	2002	2003	Commodity	2003
Time Period	Jan-Dec			Jan-Dec	
Imports for:	2002			2003	
U.S.	12,657,593			U.S.	12,302,761
Others				Others	
China	37,879,085			China	32,120,118
Brazil	9,934,143			Turkey	26,282,396
Zimbabwe	10,423,975			Brazil	7,559,505
Canada	8,458,080			Greece	12,242,297
Greece	11,835,905				
Turkey	7,154,347				
Singapore	2,884,675				
Total for Others	88,570,210			Total for Others	78,204,316
Others not Listed	2,684,408			Others not Listed	3,146,536
Grand Total	103,912,211			Grand Total	93,653,613

Tobacco, Unmfg, Flue Cured

Table 4: Production, Supply and Demand Table

PSD Table

Country Commodity	Indonesia Tobacco,Unmfg.,Flue Cured (HA)(MT)					
	2002 [Old]	Revised [New]	2003 [Old]	Estimate [New]	2004 [Old]	Forecast [New]
Market Year Begin	01/2002		01/2003		01/2004	
Area Planted	0	53000	0	53560	0	54000
Beginning Stocks	0	3191	0	3906	0	3062
Farm Sales Weight Prod	0	43250	0	42926	0	42500
Dry Weight Production	0	36751	0	36490	0	36125
U.S. Leaf Imports	0	1749	0	1811	0	2000
Other Foreign Imports	0	21000	0	17135	0	21290
TOTAL Imports	0	22749	0	18946	0	23290
TOTAL SUPPLY	0	62691	0	59342	0	62477
Exports	0	9000	0	8130	0	7200
Dom. Leaf Consumption	0	40185	0	38720	0	41560
U.S. Leaf Dom. Consum.	0	100	0	100	0	100
Other Foreign Consump.	0	9500	0	9330	0	10900
TOTAL Dom. Consumption	0	49785	0	48150	0	52560
TOTAL Disappearance	0	58785	0	56280	0	59760
Ending Stocks	0	3906	0	3062	0	2717
TOTAL DISTRIBUTION	0	62691	0	59342	0	62477

Note: Unit in Hectares (ha) and Metric Tons (MT).

Data in the "Old" column reflects FAS/W data. For Post's previous PS&D refer to Report ID3021.

Unmfg, Dark Air & Sun Cured

Table 5: Production, Supply and Demand Table

PSD Table

Country Commodity	Indonesia Unmfg.,Dark Air & Sun Cured (HA)(MT)					
	2002 [Old]	Revised [New]	2003 [Old]	Estimate [New]	2004 [Old]	Forecast [New]
Market Year Begin		01/2002		01/2003		01/2004
Area Planted	0	132300	0	133900	0	135830
Beginning Stocks	0	6390	0	2981	0	1753
Farm Sales Weight Prod	0	111240	0	109174	0	109700
Dry Weight Production	0	92239	0	92795	0	93295
U.S. Leaf Imports	0	0	0	0	0	0
Other Foreign Imports	0	10449	0	8713	0	10710
TOTAL Imports	0	10449	0	8713	0	10710
TOTAL SUPPLY	0	109078	0	104489	0	105758
Exports	0	1037	0	751	0	500
Dom. Leaf Consumption	0	90860	0	87665	0	89770
U.S. Leaf Dom. Consum.	0	700	0	900	0	900
Other Foreign Consump.	0	13500	0	13420	0	13000
TOTAL Dom. Consumption	0	105060	0	101985	0	103670
TOTAL Disappearance	0	106097	0	102736	0	104170
Ending Stocks	0	2981	0	1753	0	1588
TOTAL DISTRIBUTION	0	109078	0	104489	0	105758

Note: Unit in Hectares (ha) and Metric Tons (MT).

Data in the "Old" column reflects FAS/W data. For Post's previous PS&D refer to Report ID3021.

Unmfg, Dark Air Cured, Cigar

Table 6: Production, Supply and Demand Table

PSD Table

Country Commodity	Indonesia Unmfg.,Dark Air Cured,Cigar (HA)(MT)					
	2002 [Old]	Revised [New]	2003 [Old]	Estimate [New]	2004 [Old]	Forecast [New]
Market Year Begin		01/2002		01/2003		01/2004
Area Planted	0	18700	0	18540	0	18770
Beginning Stocks	0	207	0	192	0	292
Farm Sales Weight Prod	0	18250	0	16900	0	16800
Dry Weight Production	0	15510	0	14365	0	14280
U.S. Leaf Imports	0	0	0	0	0	0
Other Foreign Imports	0	0	0	0	0	0
TOTAL Imports	0	0	0	0	0	0
TOTAL SUPPLY	0	15717	0	14557	0	14572
Exports	0	14950	0	13700	0	13700
Dom. Leaf Consumption	0	575	0	565	0	570
U.S. Leaf Dom. Consum.	0	0	0	0	0	0
Other Foreign Consump.	0	0	0	0	0	0
TOTAL Dom. Consumption	0	575	0	565	0	570
TOTAL Disappearance	0	15525	0	14265	0	14270
Ending Stocks	0	192	0	292	0	302
TOTAL DISTRIBUTION	0	15717	0	14557	0	14572

Note: Unit in Hectares (ha) and Metric Tons (MT).

Data in the "Old" column reflects FAS/W data. For Post's previous PS&D refer to Report ID 3021.

Table 7: Composition of Tobacco Production: Area & Production by Region
Initial Estimate of Government of Indonesia for 2003 1/

Island/Province	Area Harvested (Ha)	Yield (MT/Ha)	Production (MT)	Share (%)
SUMATRA	5,243	0.60	3,144	1.51
North Sumatra	3,671	0.64	2,345	1.13
JAVA	225,704	0.76	171,289	82.27
East Java	149,539	0.79	117,472	56.42
Central Java	66,136	0.70	46,130	22.16
West Java	6,835	0.81	5,506	2.64
Yogyakarta	3,194	0.68	2,181	1.05
BALI & NUSA TENGGARA	24,517	1.33	32,596	15.66
West Nusa Tenggara	21,901	1.39	30,424	14.61
Bali	1,196	1.49	1,778	0.85
East Nusa Tenggara	1,420	0.28	394	0.19
KALIMANTAN	0	0.00	0	0.00
SULAWESI	1,429	0.82	1,165	0.56
MALUKU & IRIAN JAYA	0	0.00	0	0.00
TOTAL INDONESIA	256,893	0.81	208,194	100.00

Source: Directorate General of Estate Crops.

- 1/ To describe major producing areas of tobacco. Does not reflect the figure in the PS&D table.
 2/ Production is in dry weight leaves.
 3/ Java totals include production in the Jakarta and Yogyakarta areas.

Table 8: Exports and Imports of Unmanufactured Tobacco

(Calendar Year: January - December)

Year (Jan-Dec)	Export			Import		
	Volume Metric Tons	Value US\$ (FOB)	Unit Price US\$/MT	Volume Metric Tons	Value US\$ (CIF)	Unit Price US\$/MT
1999	37,097	91,834,090	2,476	40,913	128,019,658	3,129
2000	35,658	71,287,349	1,999	34,248	114,833,660	3,353
2001	43,031	91,404,293	2,124	44,347	139,609,562	3,148
2002	42,687	76,684,315	1,796	33,289	103,969,611	3,123
2003	40,539	62,873,486	1,551	29,579	95,189,628	3,218

Source: BPS Statistics Indonesia, Buletin Ringkas.

Table 9: Exports and Imports of Manufactured Tobacco

(Calendar Year: January - December)

Year (Jan-Dec)	Export			Import		
	Volume Metric Tons	Value US\$ (FOB)	Unit Price US\$/MT	Volume Metric Tons	Value US\$ (CIF)	Unit Price US\$/MT
1999	25,371	120,237,879	4,739	7,928	13,041,193	1,645
2000	24,703	149,689,294	6,060	8,520	48,859,968	5,735
2001	33,374	183,531,216	5,499	11,890	80,616,781	6,780
2002	30,808	171,196,582	5,557	14,156	93,772,934	6,624
2003	25,969	146,997,228	5,660	9,368	59,655,121	6,368

Source: BPS Statistics Indonesia, Buletin Ringkas.

Tobacco, Manufactured, Total

Table 10: Production, Supply and Demand for Manufactured Tobacco

PSD Table

Country Commodity	Indonesia Tobacco, Mfg., Cigarettes (MIL PCS)					
	2002 [Old]	Revised [New]	2003 [Old]	Estimate [New]	2004 [Old]	Forecast [New]
Market Year Begin	01/2002		01/2003		01/2004	
Filter Production	112800	112800	98000	120711	0	134000
Non-Filter Production	87558	87558	88000	73598	0	70000
TOTAL Production	200358	200358	186000	194309	0	204000
Imports	29	29	100	24	0	20
TOTAL SUPPLY	200387	200387	186100	194333	0	204020
Exports	18429	18429	15000	16056	0	15000
Domestic Consumption	181958	181958	171100	178277	0	189020
TOTAL DISTRIBUTION	200387	200387	186100	194333	0	204020

Unit: in million sticks.

Data in the "Old" column reflects FAS/W data. For Post's previous PS&D refer to report ID 3021.

Note: Filter production consist of SPM (white cigarette) and SKM (machine-made clove cigarette). Non-filter production is SKT (hand-rolled clove cigarette).

Table 11: Export of Manufactured Tobacco, Cigarettes 2002 and 2003
(by volume and value)

Export Trade Matrix

Country	Indonesia	Units: MT	
Commodity	Tobacco, Mfg., Cigarettes		
Time Period	Jan-Dec	Jan-Dec	
Exports for:	2002	2003	
U.S.	347	U.S.	338
Others	Others		
Cambodia	9,303	Cambodia	9,748
Thailand	8,146	Thailand	4,995
Singapore	3,404	Malaysia	3,615
Malaysia	3,152	Singapore	2,155
Philippines	225	Jordan	505
Lebanon	179	Uni Arab Emirate	229
Uni Arab Emirate	146	Turkey	188
Canada	95	Canada	182
Russia	94	Philippines	120
Total for Others	24,744	Total for Others	21,737
Others not Listed	710	Others not Listed	404
Grand Total	25,801	Grand Total	22,479

Export Trade Matrix

Country	Indonesia	Units: US\$	
Commodity	Tobacco, Mfg., Cigarettes		
Time Period	Jan-Dec	Jan-Dec	
Exports for:	2002	2003	
U.S.	3,558,947	U.S.	338
Others	Others		
Cambodia	28,753,351	Cambodia	32,338,130
Thailand	43,169,750	Thailand	28,167,334
Singapore	41,876,204	Malaysia	41,476,146
Malaysia	32,993,814	Singapore	22,666,600
Philippines	235,645	Jordan	907,486
Lebanon	586,707	Uni Arab Emirate	773,367
Uni Arab Emirate	496,000	Turkey	649,284
Canada	342,280	Canada	562,922
Russia	94	Philippines	945,035
Total for Others	148,453,845	Total for Others	128,486,304
Others not Listed	4,984,152	Others not Listed	7,062,877
Grand Total	156,996,944	Grand Total	135,549,519

Note: Data for Cigarette Export and Import (HS Codes: 2402.20.200 and 2402.20.900).
 With an average weight of 1.4 gram/stick of cigarette, export in 2002 equivalent to 18,429.3 million sticks, and imports equivalent to 29.3 million sticks.

Table 12: Import of Manufactured Tobacco, Cigarettes 2002 and 2003
 (by volume and value)

Import Trade Matrix

Country	Indonesia		Unit: MT
Commodity	Tobacco, Mfg., Cigarettes		
Time Period	Jan-Dec	Units:	Jan-Dec
Imports for:	2002		2003
U.S.	39	U.S.	0
Others		Others	
Indonesia	2	United Kingdom	26
		Indonesia	7
Total for Others	2	Total for Others	33
Others not Listed		Others not Listed	
Grand Total	41	Grand Total	33

Import Trade Matrix

Country	Indonesia		Unit: US\$
Commodity	Tobacco, Mfg., Cigarettes		
Time Period	Jan-Dec	Units:	Jan-Dec
Imports for:	2002		2003
U.S.	179,873	U.S.	0
Others		Others	
Indonesia	6,000	United Kingdom	108,551
		Indonesia	29,865
Total for Others	6,000	Total for Others	138,416
Others not Listed	7,456	Others not Listed	4,316
Grand Total	193,329	Grand Total	142,732

Table 13: Exchange Rate

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2000	7,414	7,517	7,598	7,988	8,728	8,742	9,055	8,370	8,891	9,483	9,524	9,385
2001	9,488	9,914	10,460	12,117	11,423	11,436	9,744	9,045	9,696	10,358	10,476	10,450
2002	10,383	10,222	9,779	9,441	9,823	8,741	9,171	8,938	9,057	9,257	9,020	8,929
2003	8,877	8,917	8,957	8,711	8,274	8,259	8,643	8,488	8,468	8,627	8,537	8,528
2004	8,417	8,439	8,587	8,661	9,210	9,415	9,056	9,265	9,205			

Source: BPS Statistics Indonesia and Business Indonesia Daily Newspaper.

Note: - BPS data available up to February 2004
 - July 2004 exchange rate is quoted for July 22, 2004
 - August 2004 exchange rate is quoted for August 13, 2004
 - September 2004 exchange rate is quoted for September 28, 2004

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