

FY 2012 U.S. Agricultural Trade Forecasts

FY 2012 Changes

Exports raised \$3.5 billion to \$134.5 billion

Imports raised \$1.0 billion to \$107.5 billion

Surplus raised \$2.5 billion to \$27.0 billion

USDA's "Outlook for U.S. Agricultural Trade"
Released on May 31, 4:00 pm EST

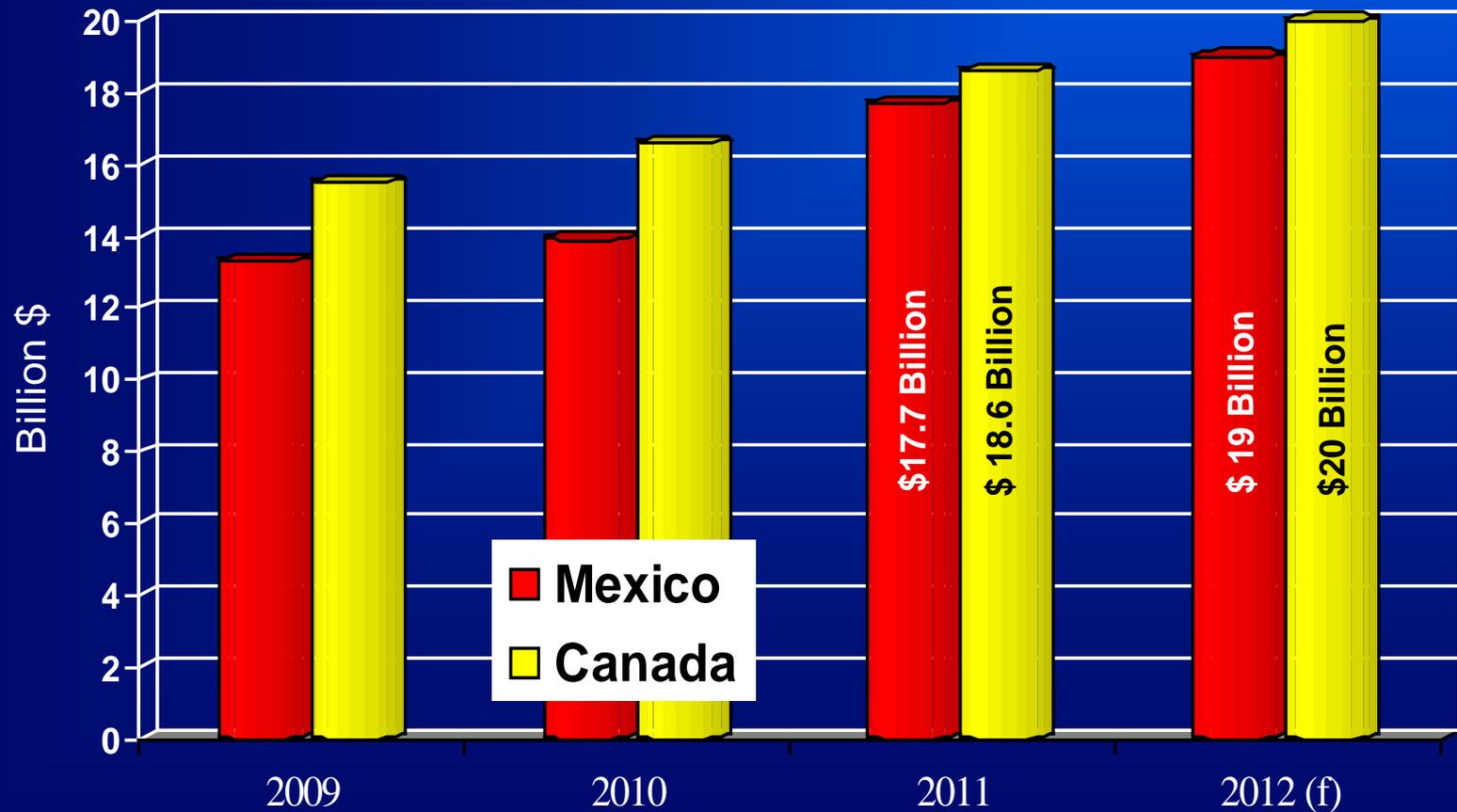
Slides prepared by Office of Global Analysis/FAS

U.S. Agricultural Trade

FY 2012 exports up to \$134.5 billion as record imports grow and the trade surplus expands to \$27 billion



Record Exports Forecast for Mexico & Canada



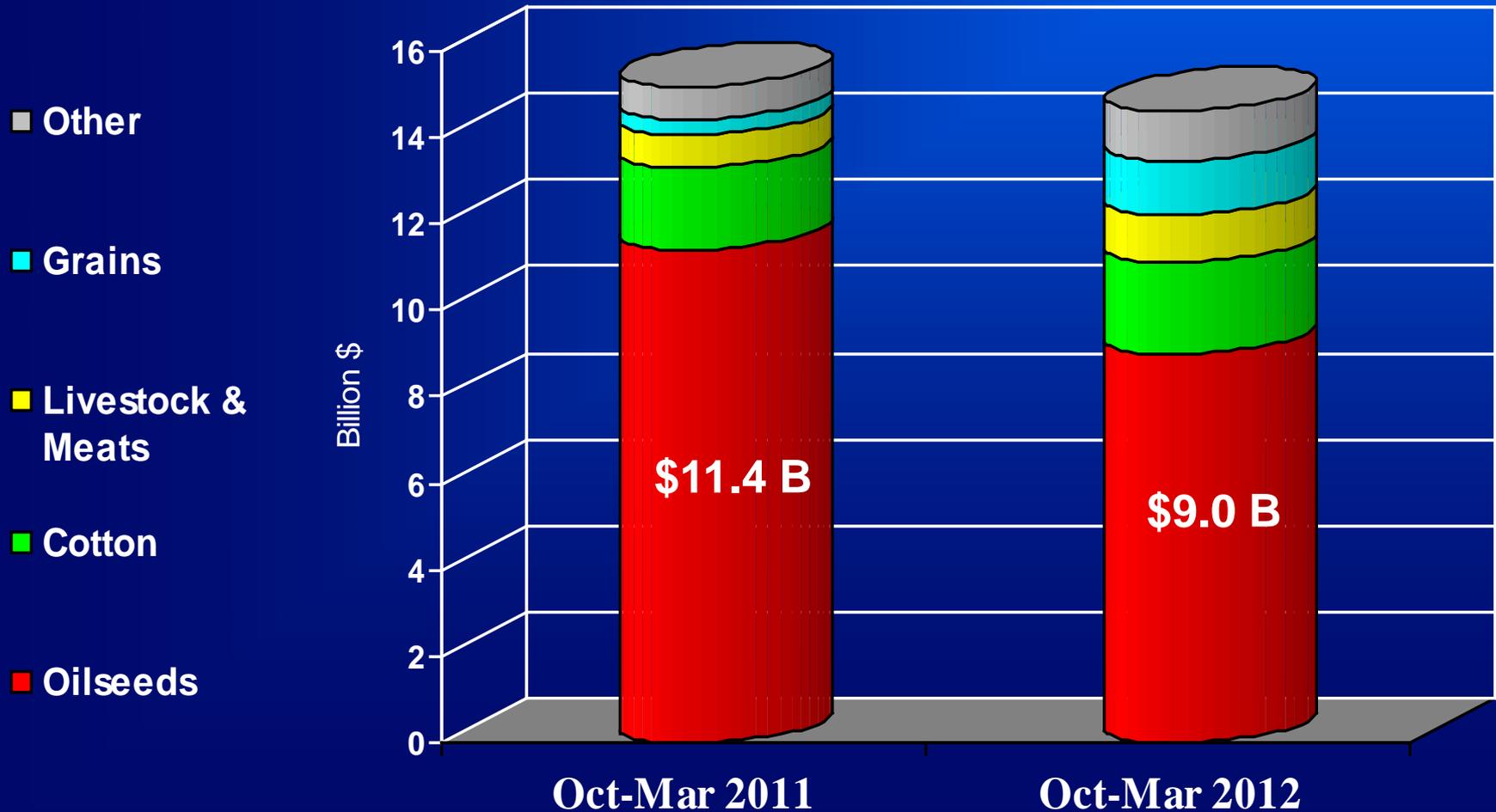
Exports to the EU, North Africa, and Middle East Fall In First Half of FY 2012

U.S. Exports to EU, North Africa, and Middle East



Soybean Exports to China Fall but High Value Products Grow

U.S. Exports to China In First Half of FY 2012



FY 2012 Exports

All Commodity Categories Forecast up Led by Oilseeds

Changes From February Forecast

Grains, Oilseeds & Cotton

- ↑ Wheat, Coarse Grains & Rice – Wheat, rice and feed gains outweigh lower corn values
- ↑ Soybeans – Higher values and volumes on less export competition
- ↑ Cotton – Chinese demand drives exports volumes

Livestock & Horticultural Products

- ↑ Livestock & Products – Gains in dairy, poultry, pork, and variety meats more than offset lower by products.
- ↑ Horticultural Products – Almond demand grows in EU, China, and Hong Kong

FY 2012 Imports

Imports are up \$1.0 billion to a record due to surging volumes from October to March

Imports  ***\$1.0 billion*** From February to a record 107.5 billion

Tropical Products  **\$100 million** – lower prices for coffee, cocoa beans, rubber and other high value tropical product imports

Horticultural Products  **800 million** – lower expected processed fruit and fruit juice purchases

Grain and Oilseeds  **\$1.4 billion** – greater imports of Canadian wheat and rapeseed oil

Livestock, Dairy, & Poultry  **\$200 million**– increased beef purchases from Australia, New Zealand, Canada, and Mexico

Export Outlook for Grain & Feed Products

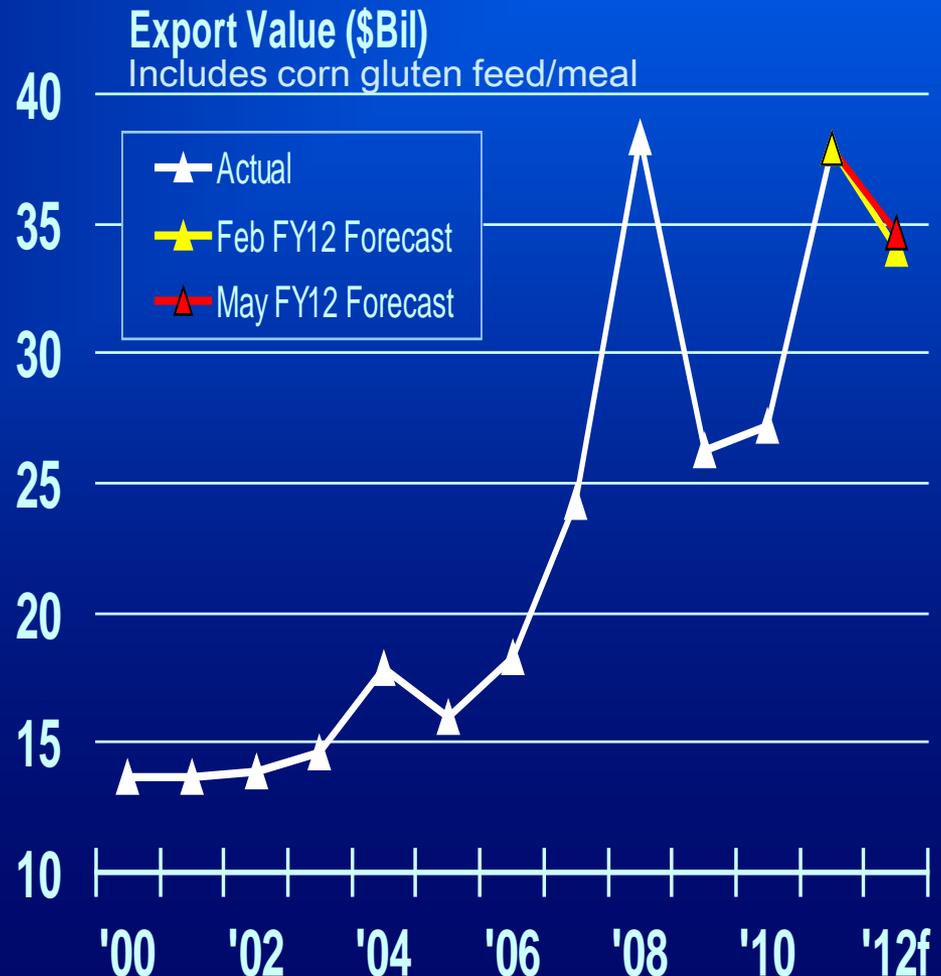
Revised FY 2012 Forecast: \$34.6 Billion  \$600 Million

Key Developments

- Sharply higher wheat volumes are slightly offset by lower unit values
- Slightly lower corn unit values reflect weakening prices in the face of a record crop
- Export values are higher for rice and feed grain products

Wild Cards

- Winter wheat prospects in the Northern Hemisphere
- U.S. corn crop
- China's corn imports



Export Outlook for Oilseeds & Products

Revised FY 2012 Estimate: \$26.4 Billion  \$1.4 Billion

Key Developments

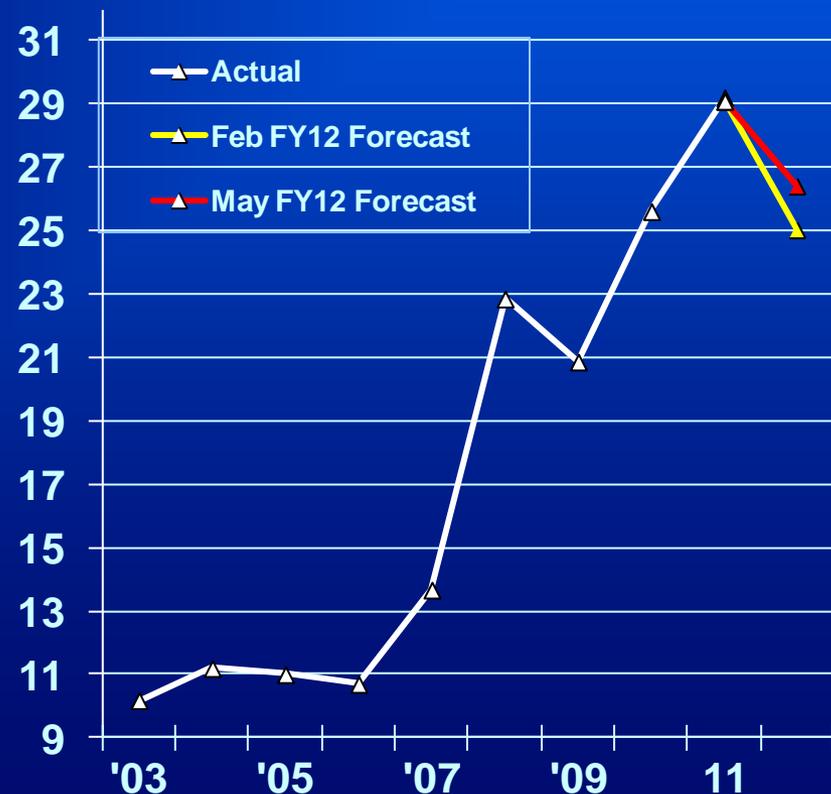
- Improved U.S. late-season export prospects and unit prices
- Further tightening of South American soybean supplies

Wild Cards

- China's import demand
- U.S. soybean plantings

Export Value (\$Bil)

Excludes corn gluten feed/meal



Export Outlook for Cotton

Revised FY 2012 Forecast: \$6.4 Billion  \$200 Million

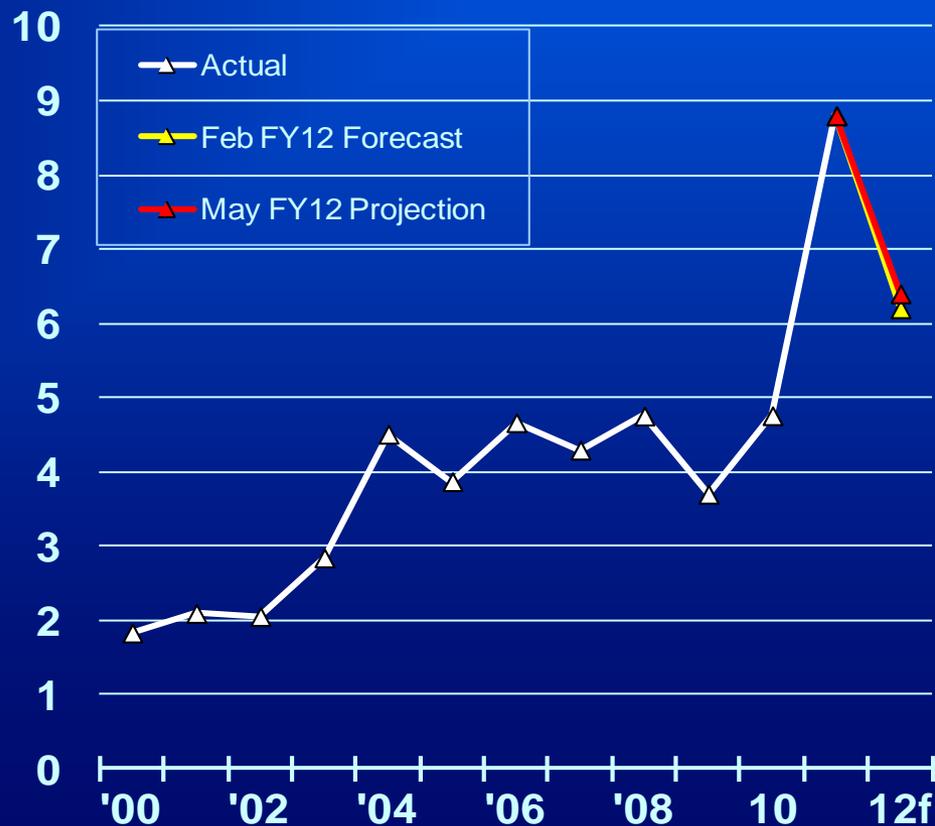
Key Developments

- Export volume is raised slightly due to greater demand from China

Wild Cards

- China's state reserve policies
- Changing global textile demand

Export Value (\$Bil)



Export Outlook for Dairy, Livestock & Poultry

Revised FY 2012 Forecast: \$29.6 Billion  \$400 Million

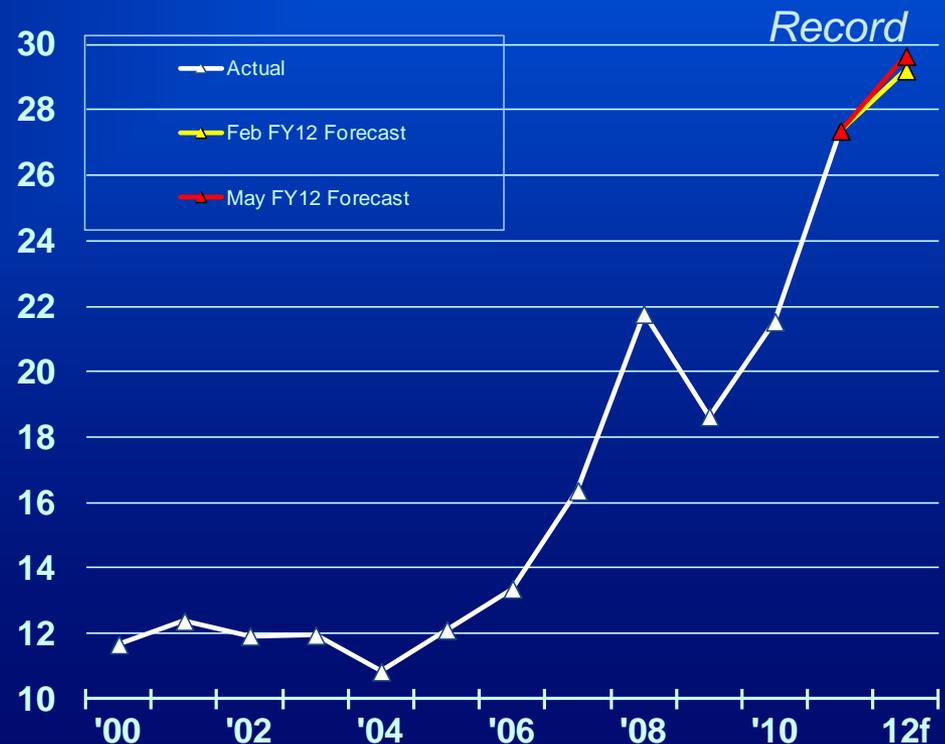
Key Developments

- Dairy raised on increased global demand
- Poultry products up on higher volumes and unit values for chicken paws
- Pork raised on increased shipments to East Asia and North America

Wild Cards

- Ongoing SPS trade issues
- Chinese demand for dairy and pork

Export Value (\$Bil)



Export Outlook for Horticultural Products

Revised FY 2012 Forecast: \$28.5 Billion,  \$500 Million

Key Developments

□ Tree nut exports higher, primarily almonds, supported by ample supplies

Wild Cards

□ Economic uncertainty, particularly Europe

Export Value (\$Bil)

