



United States  
Department of  
Agriculture

Foreign  
Agricultural  
Service

February 2002



# Export Directory of U.S. Food Distribution Companies

A guide to sourcing mixed  
containers of food products.

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**SOUTHEAST ASIA AND INDIA EDITION**



**AgExport Services Division**

**<http://www.fas.usda.gov/agexport/exporter.html>**

## Introduction

The *Export Directory of U.S. Food Distribution Companies* is made available by the AgExport Services Division (AGX) of the Foreign Agricultural Service (FAS), U.S. Department of Agriculture (USDA).

The purpose of the directory is to provide a list of U.S. suppliers of mixed containers of grocery products to potential foreign buyers. The inclusion of a particular company in the directory does not imply USDA's endorsement of the company's products and/or services.

If a U.S. supplier would like to be included in future editions of the *Export Directory of U.S. Food Distribution Companies*, please contact:

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or

Jennifer-Claire Klotz - (202) 720-8557 - [Klotz@usda.gov](mailto:Klotz@usda.gov)

Recommendations on improving the directory are also welcome.

The *Export Directory of U.S. Food Distribution Companies* is available on line at: <http://www.fas.usda.gov/buying.html>. The Web site also includes additional information on buying U.S. products.

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<b>Company Name:</b>	<b>A J C International</b>
<b>Address:</b>	5188 Roswell Rd. Atlanta, GA 30342
<b>Phone:</b>	(404) 252-6750
<b>Fax:</b>	(404) 252-9340
<b>Web site:</b>	<a href="http://www.ajcfood.com">http://www.ajcfood.com</a>
<b>E-mail:</b>	<a href="mailto:mail@ajcfood.com">mail@ajcfood.com</a>
<b>Contact:</b>	Evan Davidman
<b>Title:</b>	Vice President
<b>Sales Volume:</b>	\$500 million
<b>Number of Employees:</b>	240
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>American Fine Food Corp. (AFFCO)</b>
<b>Address:</b>	2841 N.W. 10 <sup>th</sup> Ave. Miami, FL 33172
<b>Phone:</b>	(305) 392-5000
<b>Fax:</b>	(305) 392-5400
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:affco@affcointl.com">affco@affcointl.com</a>
<b>Contact:</b>	Fadi Ladki
<b>Title:</b>	Export Manager
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Product Representation Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa and Middle East Northeast Asia and China Southeast Asia and India
<b>Products Currently Exporting:</b>	Beverages Fruit Products Grocery Products Vegetable Products
<b>Additional Information on Product Line:</b>	National brands and private label available.
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>American Food and Beverage, Inc.</b>
<b>Address:</b>	7449 N.W. 4 <sup>th</sup> St. Plantation, FL 33317
<b>Phone:</b>	(954) 327-2605
<b>Fax:</b>	(954) 327-1868
<b>Web site:</b>	<a href="http://www.americanfood.com">http://www.americanfood.com</a>
<b>E-mail:</b>	<a href="mailto:mail@americanfood.com">mail@americanfood.com</a>
<b>Contact:</b>	Justo Rodriguez
<b>Title:</b>	Vice-President
<b>Sales Volume:</b>	\$1.5 million
<b>Number of Employees:</b>	2
<b>Business/Export Services:</b>	Export Management Broker Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Southeast Asia and India Australia and Oceania North America
<b>Products Currently Exporting:</b>	Beverages Fish and Seafood Products Snack Foods Specialty Foods
<b>Additional Information on Product Line:</b>	Spanish and Arabic labeling, bottled water (spring water), and dog and cat food available.
<b>Classification of Any Product Line:</b>	Food Service

<b>Company Name:</b>	<b>American Food Service International</b>
<b>Address:</b>	2220 Florida Ave., South Minneapolis, MN 55426
<b>Phone:</b>	(952) 582-8842
<b>Fax:</b>	(952) 582-8846
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:paul@bellboycorp.com">paul@bellboycorp.com</a>
<b>Contact:</b>	Paul Miller
<b>Title:</b>	General Manager
<b>Sales Volume:</b>	\$10 million
<b>Number of Employees:</b>	200
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Product Fruit Products Grocery Product Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling and restaurant supplies available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>American Trading International LLC</b>
<b>Address:</b>	11900 W. Olympic Blvd., Suite 780 Los Angeles, CA 90064-1151
<b>Phone:</b>	(310) 207-6666
<b>Fax:</b>	(310) 207-1312
<b>Web site:</b>	<a href="http://www.american-trading.com">http://www.american-trading.com</a>
<b>E-mail:</b>	<a href="mailto:ati@american-trading.com">ati@american-trading.com</a>
<b>Contact:</b>	Seth Wilen
<b>Title:</b>	President
<b>Sales Volume:</b>	\$10-\$15 million
<b>Number of Employees:</b>	15
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Export financing available.
<b>Classification of Any Product Line:</b>	Certified Organic Kosher Halal Food Service

<b>Company Name:</b>	<b>America's Classic Foods</b>
<b>Address:</b>	10831 Roycroft St., Suite 41 Sun Valley, CA 91352
<b>Phone:</b>	(818) 768-0008
<b>Fax:</b>	(818) 768-8931
<b>Web site:</b>	<a href="http://www.amcf.com">http://www.amcf.com</a>
<b>E-mail:</b>	<a href="mailto:mrice@amcf.com">mrice@amcf.com</a>
<b>Contact:</b>	Monty G. Rice
<b>Title:</b>	President
<b>Sales Volume:</b>	\$1million
<b>Number of Employees:</b>	12
<b>Business/Export Services:</b>	Product Representation
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Dairy Products and Eggs Frozen Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods
<b>Additional Information on Product Line:</b>	- They export their own products. Some customers ask the company to purchase other items such as equipment and export for them. This is 30% of the company-s business. - Powdered ice cream mix, non-dairy creamer.
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>Basic Food International</b>
<b>Address:</b>	2601 E. Oakland Park Blvd. Fort Lauderdale, FL 33306
<b>Phone:</b>	(954) 467-1700
<b>Fax:</b>	(954) 764-5110
<b>Web site:</b>	<a href="http://www.basicfood.com">http://www.basicfood.com</a>
<b>E-mail:</b>	<a href="mailto:consul@basicfood.com">consul@basicfood.com</a>
<b>Contact:</b>	John Bauer
<b>Title:</b>	President
<b>Sales Volume:</b>	\$40 million
<b>Number of Employees:</b>	20
<b>Business/Export Services:</b>	N/A
<b>Exporter Description:</b>	Consolidation Freight Forward and Distribution Services
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products
<b>Additional Information on Product Line:</b>	International food traders.
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>Bell Export Foods Group</b>
<b>Address:</b>	Pier 19 North 325 N. Columbus Blvd. Philadelphia, PA 19106
<b>Phone:</b>	(215) 829-9090
<b>Fax:</b>	(215) 829-9050
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:bellxport@wolfpack.net">bellxport@wolfpack.net</a>
<b>Contact:</b>	Ron Davis
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Africa/Middle East Northeast Asia and China Southeast Asia and India North America
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Bethco International, Inc.</b>
<b>Address:</b>	7 School St. Bethel, CT 06801-1855
<b>Phone:</b>	(203) 790-6940
<b>Fax:</b>	(203) 791-1389
<b>Web site:</b>	<a href="http://www.bethco.com">http://www.bethco.com</a>
<b>E-mail:</b>	<a href="mailto:jimroden@bethco.com">jimroden@bethco.com</a>
<b>Contact:</b>	James Roden
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Product Representation Consolidation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Pasta and Bakery Products Perishables Snack Foods Specialty Foods
<b>Additional Information on Product Line:</b>	Local language labeling, private label, and food service products available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Food Service

<b>Company Name:</b>	<b>Colorado Boxed Beef Co.</b>
<b>Address:</b>	P.O. Box 899 Winter Haven, FL 33882-0899
<b>Phone:</b>	(863) 967-0636
<b>Fax:</b>	(863) 551-4437
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:J.Rattigan@ccbcorp.com">J.Rattigan@ccbcorp.com</a>
<b>Contact:</b>	John Rattigan
<b>Title:</b>	Director of Marketing and Business Development
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	National brands, regional/local brands, and private label available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Conagra Grocery Products Co. International</b>
<b>Address:</b>	1645 W. Valencia Dr. Fullerton, CA 92633-3899
<b>Phone:</b>	(949) 437-1000
<b>Fax:</b>	(949) 437-3305
<b>Web site:</b>	<a href="http://www.cgpci.com">http://www.cgpci.com</a>
<b>E-mail:</b>	<a href="mailto:cgpci@cagpc.com">cgpci@cagpc.com</a>
<b>Contact:</b>	Bill Maniatis
<b>Title:</b>	Director
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Grocery Products Snack Foods Vegetable Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Crown Products Co.</b>
<b>Address:</b>	3500 North Causeway Blvd., Suite 1548 Metairie, LA 70002
<b>Phone:</b>	(504) 837-5343
<b>Fax:</b>	(504) 831-1219
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:crown@crown-products.com">crown@crown-products.com</a>
<b>Contact:</b>	Mr. Keelee
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Product Representation Consolidation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Grocery Products Snack Foods
<b>Additional Information on Product Line:</b>	Local language labeling, pet food and commodity items available.
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Foods Kosher Food Service

<b>Company Name:</b>	<b>Crystal International Corp.</b>
<b>Address:</b>	P.O. Box 19166 New Orleans, LA 70179
<b>Phone:</b>	(504) 482-5761
<b>Fax:</b>	(504) 482-3172
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:crystal@baumerfoods.com">crystal@baumerfoods.com</a>
<b>Contact:</b>	Marwan Kabbani
<b>Title:</b>	Vice President of International Sales
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	150
<b>Business/Export Services:</b>	Export Management Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Grocery Products Ingredients Snack Foods Specialty Foods
<b>Additional Information on Product Line:</b>	Local language and date labeling available.
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Doerle Food Services, Inc.</b>
<b>Address:</b>	P.O. Box 9230 New Iberia, LA 70562-9230
<b>Phone:</b>	(337) 367-8551
<b>Fax:</b>	(337) 365-9724
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:cdpepper@aol.com">cdpepper@aol.com</a>
<b>Contact:</b>	Carolyn T. Doerle
<b>Title:</b>	President
<b>Sales Volume:</b>	\$41million
<b>Number of Employees:</b>	160
<b>Business/Export Services:</b>	Product Representation
<b>Exporter Description:</b>	Emerging Exporter (Has not exported, but is committed to developing an export market.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Fish & Seafood Products Fruit Products Grocery Products
<b>Additional Information on Product Line:</b>	Not currently exporting but are interested in doing so.
<b>Classification of Any Product Line:</b>	Kosher Food Service

<b>Company Name:</b>	<b>Essex Exports, Inc.</b>
<b>Address:</b>	550 S.W. 12 <sup>th</sup> Ave. Deerfield Beach, FL 33442-3110
<b>Phone:</b>	(954) 698-9333
<b>Fax:</b>	(954) 698-6766
<b>Web site:</b>	N/A
<b>E-mail:</b>	N/A
<b>Contact:</b>	Francis Mahfood
<b>Title:</b>	N/A
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
<b>Products Currently Exporting:</b>	Beverages Fish and Seafood Products Fruit Products Grocery Products Vegetable Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>Export Trade of America, Inc.</b>
<b>Address:</b>	45 East 20 <sup>th</sup> St. New York, NY 10003
<b>Phone:</b>	(212) 673-5000
<b>Fax:</b>	(212) 777-6513
<b>Web site:</b>	<a href="http://www.groceries-usa.com">http://www.groceries-usa.com</a>
<b>E-mail:</b>	<a href="mailto:sales@groceries-usa.com">sales@groceries-usa.com</a>
<b>Contact:</b>	Henry Lapidos
<b>Title:</b>	President
<b>Sales Volume:</b>	\$9 million
<b>Number of Employees:</b>	15
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Fruit Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Low-fat, fat-free, and GMO-free items available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>F C Bloxom &amp; Co.</b>
<b>Address:</b>	2250 Occidental Ave. S. Seattle, WA 98134-1414
<b>Phone:</b>	(206) 624-1000
<b>Fax:</b>	(206) 382-1315
<b>Web site:</b>	<a href="http://www.fcbloxom.com">http://www.fcbloxom.com</a>
<b>E-mail:</b>	<a href="mailto:antonioe@fcbloxom.com">antonioe@fcbloxom.com</a>
<b>Contact:</b>	Antonio Esteves
<b>Title:</b>	N/A
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	20
<b>Business/Export Services:</b>	Product Representation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Fruit Products Grocery Products Vegetable Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food

<b>Company Name:</b>	<b>Falcon Export Services, Inc.</b>
<b>Address:</b>	5455 West Davis (Highway 105 West) Conroe, TX 77304
<b>Phone:</b>	(936) 441-0134
<b>Fax:</b>	(936) 441-0188
<b>Web site:</b>	<a href="http://www.l-a-teste.com">http://www.l-a-teste.com</a>
<b>E-mail:</b>	<a href="mailto:lateste@lcc.net">lateste@lcc.net</a>
<b>Contact:</b>	Luis Teste
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Fleming Co.</b>
<b>Address:</b>	2555 N.W. 77 <sup>th</sup> Ave. Miami, FL 33122
<b>Phone:</b>	(305) 392-2800
<b>Fax:</b>	(305) 392-2801
<b>Web site:</b>	<a href="http://www.fleming.com">http://www.fleming.com</a>
<b>E-mail:</b>	<a href="mailto:mblack@email.fleming.com">mblack@email.fleming.com</a>
<b>Contact:</b>	Mike Blackmore
<b>Title:</b>	N/A
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>Foodtown International, Inc.</b>
<b>Address:</b>	145 Talmadge Rd. Edison, NJ 08818-0532
<b>Phone:</b>	(732) 287-2400
<b>Fax:</b>	(732) 287-2406
<b>Web site:</b>	<a href="http://www.foodinternational.com">http://www.foodinternational.com</a>
<b>E-mail:</b>	<a href="mailto:wclark@foodinternational.com">wclark@foodinternational.com</a>
<b>Contact:</b>	William Clark
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Product Representation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Dairy Products and eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private label, grocery non-food items, local language labeling, and date labeling available.
<b>Classification of Any Product Line:</b>	Kosher Food Service

<b>Company Name:</b>	<b>Frontier Foods International of Pennsylvania</b>
<b>Address:</b>	100 Packer Ave. Philadelphia, PA 19148
<b>Phone:</b>	(215) 334-9284
<b>Fax:</b>	(215) 334-9217
<b>Web site:</b>	<a href="http://www.frontierfoodsint.com">http://www.frontierfoodsint.com</a>
<b>E-mail:</b>	<a href="mailto:lstingel@frontierfoodsint.com">lstingel@frontierfoodsint.com</a>
<b>Contact:</b>	Joe Pollack
<b>Title:</b>	Plant Manager
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania North America
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Foods Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling available.
<b>Classification of Any Product Line:</b>	Halal Food Service

<b>Company Name:</b>	<b>General Produce Co. Ltd.</b>
<b>Address:</b>	P.O. Box 308 Sacramento, CA 95812-0308
<b>Phone:</b>	(916) 441-6431
<b>Fax:</b>	(916) 441-2483
<b>Web site:</b>	<a href="http://www.generalproduce.com">http://www.generalproduce.com</a>
<b>E-mail:</b>	<a href="mailto:genproduce@aol.com">genproduce@aol.com</a>
<b>Contact:</b>	Thomas O. Chan
<b>Title:</b>	CEO
<b>Sales Volume:</b>	\$70 million
<b>Number of Employees:</b>	220
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
<b>Products Currently Exporting:</b>	Dairy Products and Eggs Fruit Products Grocery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>Global Export Marketing Co. Ltd.</b>
<b>Address:</b>	11 Penn Plaza New York, NY 10001
<b>Phone:</b>	(212) 268-9930
<b>Fax:</b>	(212) 268-9935
<b>Web site:</b>	<a href="http://www.globalxport.com">http://www.globalxport.com</a>
<b>E-mail:</b>	<a href="mailto:bob@globalxport.com">bob@globalxport.com</a>
<b>Contact:</b>	Bob Kapuscinski
<b>Title:</b>	N/A
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	Certified Organic Kosher Halal Food Service

<b>Company Name:</b>	<b>Global Food Resources</b>
<b>Address:</b>	2107 Hendricks Ave., Suite 218 Jacksonville, FL 32207
<b>Phone:</b>	(904) 396-7007
<b>Fax:</b>	(904) 396-6277
<b>Web site:</b>	<a href="http://www.gfr.cc">http://www.gfr.cc</a>
<b>E-mail:</b>	<a href="mailto:hw@gfr.cc">hw@gfr.cc</a> or <a href="mailto:global@gfr.cc">global@gfr.cc</a>
<b>Contact:</b>	Heather C. Wilson
<b>Title:</b>	Director of Export Development
<b>Sales Volume:</b>	\$8 million
<b>Number of Employees:</b>	9
<b>Business/Export Services:</b>	N/A
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Grocery Products Snack Foods Specialty Foods
<b>Additional Information on Product Line:</b>	National brands, private label (non-perishable) for retail and food service, health and beauty aids, and general merchandise available.
<b>Classification of Any Product Line:</b>	Food Service

<b>Company Name:</b>	<b>Global Merchandising Corp.</b>
<b>Address:</b>	5 Dorman Ave. San Francisco, CA 94124-1806
<b>Phone:</b>	(415) 285-8336
<b>Fax:</b>	(415) 641-0952
<b>Web site:</b>	<a href="http://www.globalexporter.com">http://www.globalexporter.com</a>
<b>E-mail:</b>	<a href="mailto:lori@globalexporter.com">lori@globalexporter.com</a>
<b>Contact:</b>	Jim Connell, Sr.
<b>Title:</b>	Vice-President
<b>Sales Volume:</b>	\$20 million
<b>Number of Employees:</b>	12
<b>Business/Export Services:</b>	Export Management Product Representation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	The company exhibits at trade shows in Asia promoting and selling the products of its principals.
<b>Classification of Any Product Line:</b>	Kosher Halal Food Service

<b>Company Name:</b>	<b>Grocers Supply International</b>
<b>Address:</b>	P.O. Box 14200 Houston, TX 77021
<b>Phone:</b>	(713) 749-9386
<b>Fax:</b>	(713) 749-9362
<b>Web site:</b>	<a href="http://www.grocerybiz.com">http://www.grocerybiz.com</a>
<b>E-mail:</b>	<a href="mailto:johnsaleeba@grocerybiz.com">johnsaleeba@grocerybiz.com</a>
<b>Contact:</b>	John Saleeba
<b>Title:</b>	Export Sales
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Consolidation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language and date labeling available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>I G A Inc.</b>
<b>Address:</b>	8725 W. Higgins Chicago, IL 60631
<b>Phone:</b>	(773) 693-4520
<b>Fax:</b>	(773) 693-4533
<b>Web site:</b>	<a href="http://www.igainc.com">http://www.igainc.com</a>
<b>E-mail:</b>	<a href="mailto:pgoelzer@igainc.com">pgoelzer@igainc.com</a>
<b>Contact:</b>	Paulo Goelzer
<b>Title:</b>	N/A
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Product Representation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling, date and expiration pack labeling, pet food, non-food grocery, and private label available. Also offers retail franchise licenses, supermarket retail training, and brand licenses.
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Food Food Service

<b>Company Name:</b>	<b>I M C Intermarket Co., Inc.</b>
<b>Address:</b>	P.O. Box 987 Hermiston, OR 97838-0987
<b>Phone:</b>	(541) 567-3389
<b>Fax:</b>	(541) 567-8340
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:imcusa@ucinet.com">imcusa@ucinet.com</a>
<b>Contact:</b>	Anna Radenmacher
<b>Title:</b>	President
<b>Sales Volume:</b>	More than \$2 million
<b>Number of Employees:</b>	4
<b>Business/Export Services:</b>	Broker Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Fish and Seafood Products Ingredients Pasta and Bakery Products
<b>Additional Information on Product Line:</b>	Mainly ingredients for bakery and snack food. Starting to increase activity in functional food ingredients.
<b>Classification of Any Product Line:</b>	Certified Organic Kosher Food Service

<b>Company Name:</b>	<b>J A I Inc.</b>
<b>Address:</b>	840 Hinckley Rd., Suite 125 Burlingame, CA 94010
<b>Phone:</b>	(650) 692-4680
<b>Fax:</b>	(650) 692-1771
<b>Web site:</b>	<a href="http://www.jaiinc.com">http://www.jaiinc.com</a>
<b>E-mail:</b>	<a href="mailto:jai@netwiz.net">jai@netwiz.net</a>
<b>Contact:</b>	Ronald P. Hostetter
<b>Title:</b>	Secretary/Treasurer
<b>Sales Volume:</b>	\$1.3 million
<b>Number of Employees:</b>	1
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Grocery Products Pasta and Bakery Products Snack Foods Specialty Foods
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal

<b>Company Name:</b>	<b>Jetpac Group Ltd.</b>
<b>Address:</b>	1500 North Market, Suite B-100 Shreveport, LA 71107
<b>Phone:</b>	(318) 221-5026
<b>Fax:</b>	(318) 424-5077
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:akonrad@jetpacgroup.com">akonrad@jetpacgroup.com</a>
<b>Contact:</b>	Al Konrad
<b>Title:</b>	N/A
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	N/A
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Meat and Poultry Products
<b>Additional Information on Product Line:</b>	Break bulk (charters entire ship) and containers, frozen meat and poultry
<b>Classification of Any Product Line:</b>	Halal

<b>Company Name:</b>	<b>Kemach Food Products Corp.</b>
<b>Address:</b>	9920 Farragut Rd. Brooklyn, NY 11236-2399
<b>Phone:</b>	(718) 272-5655
<b>Fax:</b>	(718) 272-6226
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:kemach@dellepro.com">kemach@dellepro.com</a>
<b>Contact:</b>	Sam Salzman
<b>Title:</b>	President
<b>Sales Volume:</b>	\$3.5 million
<b>Number of Employees:</b>	10
<b>Business/Export Services:</b>	N/A
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Grocery Products Pasta and Bakery Products Snack Foods Specialty Foods
<b>Additional Information on Product Line:</b>	Kemach brand, strictly kosher, full grocery line of products from traditional to upscale available.
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Food Kosher Food Service

<b>Company Name:</b>	<b>Marsh International, Inc.</b>
<b>Address:</b>	9800 Crosspoint Blvd. Indianapolis, IN 46256-3350
<b>Phone:</b>	(317) 594-2698
<b>Fax:</b>	(317) 598-3994
<b>Web site:</b>	<a href="http://www.marsh.net">http://www.marsh.net</a>
<b>E-mail:</b>	<a href="mailto:excmmmb@marsh.net">excmmmb@marsh.net</a>
<b>Contact:</b>	Mohamed Bouras
<b>Title:</b>	Directory of International Sales
<b>Sales Volume:</b>	\$2 million
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India North America
<b>Products Currently Exporting:</b>	Beverages Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>MBA International Co.</b>
<b>Address:</b>	P.O. Box 8502 Metairie, LA 70011
<b>Phone:</b>	(504) 469-2970
<b>Fax:</b>	(504) 466-0675
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:mbaira@aol.com">mbaira@aol.com</a>
<b>Contact:</b>	Mouloud Baira
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Fish and Seafood Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling available.
<b>Classification of Any Product Line:</b>	Not Certified Organic/ Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Mutual Wholesale Co.</b>
<b>Address:</b>	2800 North Andrews Extension Pompano Beach, FL 33064
<b>Phone:</b>	(954) 973-5994
<b>Fax:</b>	(954) 984-8094
<b>Web site:</b>	<a href="http://www.mutualwholesale.com">http://www.mutualwholesale.com</a>
<b>E-mail:</b>	<a href="mailto:herbleret@mutualwholesale.com">herbleret@mutualwholesale.com</a>
<b>Contact:</b>	Herb Leret
<b>Title:</b>	International Division Manager
<b>Sales Volume:</b>	\$140 million
<b>Number of Employees:</b>	100
<b>Business/Export Services:</b>	Export Management Product Representation
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products
<b>Additional Information on Product Line:</b>	Full-time broad line food service distributor, now owned by U.S. Food Service.
<b>Classification of Any Product Line:</b>	Food Service

<b>Company Name:</b>	<b>Naturally Fresh/Eastern Foods, Inc.</b>
<b>Address:</b>	3307 S.W. 11 <sup>th</sup> Ave. Ft. Lauderdale, FL 33315
<b>Phone:</b>	(954) 524-2755
<b>Fax:</b>	(954) 524-3570
<b>Web site:</b>	<a href="http://www.naturallyfresh.com">http://www.naturallyfresh.com</a>
<b>E-mail:</b>	<a href="mailto:jbeck@naturallyfresh.com">jbeck@naturallyfresh.com</a>
<b>Contact:</b>	Joe Beck
<b>Title:</b>	General Manager
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Central America and South America Southeast Asia and India Australia and Oceania North America
<b>Products Currently Exporting:</b>	Grocery Products Perishables Snack Foods
<b>Additional Information on Product Line:</b>	Manufacturer/distributor. Uses a freight forwarder.
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>New Venture International LLC</b>
<b>Address:</b>	750 Miller Drive, S.E., Suite B-3 Leesburg, VA 22075-8920
<b>Phone:</b>	(703) 779-9700
<b>Fax:</b>	(703) 779-9300
<b>Web site:</b>	<a href="http://www.newventureinternational.com">http://www.newventureinternational.com</a>
<b>E-mail:</b>	<a href="mailto:bonnie@newventureinternational.com">bonnie@newventureinternational.com</a>
<b>Contact:</b>	Bonnie Wolfe
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India North America
<b>Products Currently Exporting:</b>	Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Private label available.
<b>Classification of Any Product Line:</b>	Kosher Halal Food Service

<b>Company Name:</b>	<b>North Pacific International</b>
<b>Address:</b>	815 N.E. Davis St. Portland, OR 7232-2441
<b>Phone:</b>	(503) 872-3499
<b>Fax:</b>	(503) 238-2667
<b>Web site:</b>	<a href="http://www.norpacagexport.com">http://www.norpacagexport.com</a>
<b>E-mail:</b>	<a href="mailto:jbarnes@north-pacific.com">jbarnes@north-pacific.com</a>
<b>Contact:</b>	John Barnes
<b>Title:</b>	Sales Manager
<b>Sales Volume:</b>	\$1.1 billion
<b>Number of Employees:</b>	830
<b>Business/Export Services:</b>	Export Management Product Representation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Central America and South America Africa/Middle East Southeast Asia and India
<b>Products Currently Exporting:</b>	Dairy Products and Eggs Frozen Products Grocery Products Ingredients Snack Foods Vegetable Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	Kosher Halal Food Service

<b>Company Name:</b>	<b>Northern Beef Industries, Inc.</b>
<b>Address:</b>	615 N. Upper Broadway, Suite 710 Corpus Christi, TX 78477
<b>Phone:</b>	(361) 654-6180
<b>Fax:</b>	(361) 654-6190
<b>Web site:</b>	<a href="http://www.northernbeef.com">http://www.northernbeef.com</a>
<b>E-mail:</b>	<a href="mailto:sales@northernbeef.com">sales@northernbeef.com</a>
<b>Contact:</b>	David Hausman
<b>Title:</b>	General Manager
<b>Sales Volume:</b>	More than \$50 million
<b>Number of Employees:</b>	5
<b>Business/Export Services:</b>	Consolidation
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Meat and Poultry Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>Northwestern Meats</b>
<b>Address:</b>	2100 N.W. 23 <sup>rd</sup> St. Miami, FL 33142
<b>Phone:</b>	(305) 633-8112
<b>Fax:</b>	(305) 633-6907
<b>Web site:</b>	<a href="http://www.numeat.com">http://www.numeat.com</a>
<b>E-mail:</b>	<a href="mailto:numeat@bellsouth.net">numeat@bellsouth.net</a>
<b>Contact:</b>	Epindio Nunez
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Exporter Description:</b>	Export Management Product Representation Consolidation
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Dairy Products and Eggs Fish and Seafood Products Frozen Products Meat and Poultry Products Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	N/A

<b>Company Name:</b>	<b>Omni Pacific</b>
<b>Address:</b>	2499 N. Main St., Suite 250 Walnut Creek, CA 94596
<b>Phone:</b>	(925) 933-0695
<b>Fax:</b>	(925) 933-0691
<b>Web site:</b>	<a href="http://www.omnipacific.net">http://www.omnipacific.net</a>
<b>E-mail:</b>	<a href="mailto:mail@omnipacific.net">mail@omnipacific.net</a>
<b>Contact:</b>	Hanley Ng
<b>Title:</b>	Director
<b>Sales Volume:</b>	More than \$15 million
<b>Number of Employees:</b>	17
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Beer, wine, and liquor/spirits available.
<b>Classification of Any Product Line:</b>	Food Service

<b>Company Name:</b>	<b>Paramount Export Co.</b>
<b>Address:</b>	175 Filbert St., Suite 210 Oakland, CA 94612
<b>Phone:</b>	(510) 839-0150
<b>Fax:</b>	(510) 839-1002
<b>Web site:</b>	<a href="http://www.paramountexport.net">http://www.paramountexport.net</a>
<b>E-mail:</b>	<a href="mailto:fb@paramountexport.net">fb@paramountexport.net</a>
<b>Contact:</b>	Karl Kersten
<b>Title:</b>	Manager, Food & Beverage
<b>Sales Volume:</b>	More than \$100 million
<b>Number of Employees:</b>	75
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

<b>Company Name:</b>	<b>Quirch Foods Co.</b>
<b>Address:</b>	7600 N.W. 82 <sup>nd</sup> Place Miami, FL 33166
<b>Phone:</b>	(305) 691-3535
<b>Fax:</b>	(305) 593-0272
<b>Web site:</b>	<a href="http://www.quirchfoods.com">http://www.quirchfoods.com</a>
<b>E-mail:</b>	<a href="mailto:mrq@quirchfoods.com">mrq@quirchfoods.com</a>
<b>Contact:</b>	Mauricio Quirch
<b>Title:</b>	Vice-President
<b>Sales Volume:</b>	\$210 million
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Consolidation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Vegetable Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	Kosher Halal Food Service

<b>Company Name:</b>	<b>SB Global Foods</b>
<b>Address:</b>	128 Haws Lane Flourtown, PA 19031
<b>Phone:</b>	(215) 361-9500
<b>Fax:</b>	(215) 361-9323
<b>Web site:</b>	<a href="http://www.sbglobalfoods.com">http://www.sbglobalfoods.com</a>
<b>E-mail:</b>	<a href="mailto:kbrown@sbglobalfoods.com">kbrown@sbglobalfoods.com</a>
<b>Contact:</b>	Karl Brown
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Grocery Products Snack Foods Specialty Foods
<b>Additional Information on Product Line:</b>	Bulk candy, local language labeling, and assistance with local packaging requirements available.
<b>Classification of Any Product Line:</b>	Kosher Food Service

<b>Company Name:</b>	<b>Solid Gold Distributing Co.</b>
<b>Address:</b>	23839 S. Banning Blvd. Carson, CA 90746
<b>Phone:</b>	(310) 835-2222
<b>Fax:</b>	(310) 835-2425
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:ajpark13@aol.com">ajpark13@aol.com</a>
<b>Contact:</b>	Jong H. Park / Andrew Park
<b>Title:</b>	President / Vice-President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Freight Forward and Distribution Services
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Snack Foods
<b>Additional Information on Product Line:</b>	Coffee, teas, creamers, juices, sugar and all other allied coffee products: i.e. cups, stir stix, brewers available.
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Food

<b>Company Name:</b>	<b>SuperValu International</b>
<b>Address:</b>	495 E. 19 <sup>th</sup> St. Tacoma, WA 98421
<b>Phone:</b>	(253) 593-3198
<b>Fax:</b>	(253) 593-7828
<b>Web site:</b>	<a href="http://www.supervaluinternational.com">http://www.supervaluinternational.com</a>
<b>E-mail:</b>	<a href="mailto:Yuling.lin@supervalu.com">Yuling.lin@supervalu.com</a>
<b>Contact:</b>	Yu-Ling Lin
<b>Title:</b>	Director of Marketing
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	50
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India North America
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Local language labeling, pet food, non-grocery items (such as health and beauty aids) available. Also provides product sourcing, store design and remodeling, contract packing, category management, and retail store training.
<b>Classification of Any Product Line:</b>	Not Certified Organic/Natural Food Kosher Food Service

<b>Company Name:</b>	<b>Sysco Food Services of South Florida</b>
<b>Address:</b>	555 N.E. 185 <sup>th</sup> St. Miami, FL 33179-4512
<b>Phone:</b>	(305) 770-5612
<b>Fax:</b>	(305) 652-7912
<b>Web site:</b>	<a href="http://www.sysco.com">http://www.sysco.com</a>
<b>E-mail:</b>	<a href="mailto:smith.emery.R016@sysco.com">smith.emery.R016@sysco.com</a>
<b>Contact:</b>	Emery T. Smith
<b>Title:</b>	Vice-President of International Sales
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Consolidation
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
<b>Additional Information on Product Line:</b>	Paper, equipment, and supplies available.
<b>Classification of Any Product Line:</b>	Kosher Food Service

<b>Company Name:</b>	<b>Trundle and Co., Inc.</b>
<b>Address:</b>	155 E 55 <sup>th</sup> St., Suite 206 New York, NY 10022-4038
<b>Phone:</b>	(212) 486-1011
<b>Fax:</b>	(212) 486-1304
<b>Web site:</b>	<a href="http://www.trundle.com">http://www.trundle.com</a>
<b>E-mail:</b>	<a href="mailto:ert@trundle.com">ert@trundle.com</a>
<b>Contact:</b>	Edward Trundle / Gary Young
<b>Title:</b>	N/A
<b>Sales Volume:</b>	More than \$10 million
<b>Number of Employees:</b>	4
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Beverages Grocery Products Ingredients Pasta and Bakery Products Snack Foods
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	Kosher Food Service

<b>Company Name:</b>	<b>United Source One</b>
<b>Address:</b>	3509 East North Ave. Baltimore, MD 21213
<b>Phone:</b>	(410) 732-2600
<b>Fax:</b>	(410) 732-8522
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:export@unitedsourceone.com">export@unitedsourceone.com</a>
<b>Contact:</b>	Michael Imgarten
<b>Title:</b>	President
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
<b>Exporter Description:</b>	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
<b>Regions of Interest:</b>	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Southeast Asia and India
<b>Products Currently Exporting:</b>	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Specialty Foods
<b>Additional Information on Product Line:</b>	Local language, expiration and date pack labeling and assistance to restaurants with product development to meet local requirements available.
<b>Classification of Any Product Line:</b>	Certified Organic Not Certified Organic/Natural Food Halal Food Service

<b>Company Name:</b>	Vanguard International (dba Vanguard Trading Services)
<b>Address:</b>	22605 S.E. 56 <sup>th</sup> St., 2 <sup>nd</sup> Floor Issaquah, WA 98029
<b>Phone:</b>	(425) 557-8250
<b>Fax:</b>	(425) 557-8260
<b>Web site:</b>	N/A
<b>E-mail:</b>	<a href="mailto:craig.stauffer@vanguardteam.com">craig.stauffer@vanguardteam.com</a>
<b>Contact:</b>	Craig Stauffer
<b>Title:</b>	President/CEO
<b>Sales Volume:</b>	More than \$100 million
<b>Number of Employees:</b>	60
<b>Business/Export Services:</b>	Export Management Product Representation
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	All Regions
<b>Products Currently Exporting:</b>	Fruit Products Vegetable Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	Certified Organic Kosher Food Service

<b>Company Name:</b>	<b>Western Family Foods, Inc.</b>
<b>Address:</b>	P.O. Box 4057 Portland, OR 97208-4057
<b>Phone:</b>	N/A
<b>Fax:</b>	(503) 684-3469
<b>Web site:</b>	<a href="http://www.westernfamily.com">http://www.westernfamily.com</a>
<b>E-mail:</b>	N/A
<b>Contact:</b>	Charlie Rotta
<b>Title:</b>	Group Vice-President, International
<b>Sales Volume:</b>	N/A
<b>Number of Employees:</b>	N/A
<b>Business/Export Services:</b>	N/A
<b>Exporter Description:</b>	N/A
<b>Regions of Interest:</b>	Northeast Asia and China Southeast Asia and India
<b>Products Currently Exporting:</b>	Grocery Products
<b>Additional Information on Product Line:</b>	N/A
<b>Classification of Any Product Line:</b>	N/A

## **Listings by Product Groups:**

### **Beverages**

A J C International  
All Caribbean Food Service  
American Fine Food Corp. (AFFCO)  
American Food and Beverage, Inc.  
American Food Service International  
American Trading International LLC  
Bell Export Foods Group  
Bethco International, Inc.  
Colorado Boxed Beef Co.  
Crown Products Co.  
Essex Exports, Inc.  
Export Trade Of America, Inc.  
Falcon Export Services, Inc.  
Fleming Co.  
Foodtown International, Inc.  
Frontier Foods International of Pennsylvania  
Global Export Marketing Co. Ltd.  
Global Food Resources  
Global Merchandising Corp.  
Grocers Supply International  
I G A, Inc.  
J A I Inc.  
Kemach Food Products Corp.  
Marsh International, Inc.  
MBA International Co.  
Omni Pacific  
Paramount Export Co.  
Solid Gold Distributing Co.  
SuperValu International  
Sysco Food Services of South Florida  
Trundle and Co., Inc.  
United Source One

### **Dairy Products and Eggs**

A J C International  
America's Classic Foods  
American Food Service International  
American Trading International LLC  
Bell Export Foods Group  
Bethco International, Inc.  
Colorado Boxed Beef Co.  
Falcon Export Services, Inc.  
Fleming Co.  
Foodtown International, Inc.  
Frontier Foods International of Pennsylvania  
General Produce Co. Ltd.  
Global Merchandising Corp.  
Grocers Supply International  
I G A, Inc.  
New Venture International LLC  
North Pacific International  
Northwestern Meats  
Omni Pacific  
Paramount Export Co.  
Quirch Foods Co.  
SuperValu International  
Sysco Food Services of South Florida  
United Source One

## **Fish and Seafood Products**

A J C International  
All Caribbean Food Service  
American Food and Beverage, Inc.  
American Food Service International  
American Trading International LLC  
Basic Food International  
Bell Export Foods Group  
Colorado Boxed Beef Co.  
Doerle Food Services, Inc.  
Essex Exports, Inc.  
Falcon Export Services, Inc.  
Fleming Co.  
Foodtown International, Inc.  
Frontier Foods International of Pennsylvania  
Global Merchandising Corp.  
Grocers Supply International  
I G A, Inc.  
I M C Intermarket Co., Inc.  
Marsh International, Inc.  
MBA International Co.  
Mutual Wholesale Co.  
Northwestern Meats  
Omni Pacific  
Paramount Export Co.  
Quirch Foods Co.  
SuperValu International  
Sysco Food Services of South Florida  
United Source One

## **Frozen Products**

A J C International  
American Food Service International  
American Trading International LLC  
America's Classic Foods  
Basic Food International  
Bell Export Foods Group  
Bethco International, Inc.  
Colorado Boxed Beef Co.  
Falcon Export Services, Inc.  
Fleming Co.  
Foodtown International, Inc.  
Frontier Foods International of Pennsylvania  
Global Export Marketing Co. Ltd.  
Global Merchandising Corp.  
Grocers Supply International  
I G A, Inc.  
Marsh International, Inc.  
Mutual Wholesale Co.  
New Venture International LLC  
North Pacific International  
Northwestern Meats  
Omni Pacific  
Paramount Export Co.  
Quirch Foods Co.  
SuperValu International  
Sysco Food Services of South Florida  
United Source One

## **Fruit Products**

All Caribbean Food Service  
American Fine Food Corp. (AFFCO)

American Food Service International  
American Trading International LLC  
Bell Export Foods Group  
Bethco International, Inc.  
Doerle Food Services, Inc.  
Essex Exports, Inc.  
Export Trade Of America, Inc.  
F C Bloxom & Co.  
Falcon Export Services, Inc.  
Fleming Co.  
Frontier Foods International of Pennsylvania  
General Produce Co. Ltd.  
Grocers Supply International  
I G A, Inc.  
Marsh International, Inc.  
New Venture International LLC  
Omni Pacific  
Paramount Export Co.  
SuperValu International  
Sysco Food Services of South Florida  
Vanguard International

## **Grocery Products**

A J C International  
All Caribbean Food Service  
American Fine Food Corp. (AFFCO)  
American Food and Beverage, Inc.  
American Food Service International  
American Trading International LLC  
Basic Food International  
Bell Export Foods Group  
Bethco International, Inc.  
Colorado Boxed Beef Co.  
Conagra Grocery Products Co. International  
Crown Products Co.  
Crystal International Corp.  
Doerle Food Services, Inc.  
Essex Exports, Inc.  
Export Trade Of America, Inc.  
F C Bloxom & Co.  
Falcon Export Services, Inc.  
Fleming Co.  
Foodtown International, Inc.  
Frontier Foods International of Pennsylvania  
General Produce Co. Ltd.  
Global Export Marketing Co. Ltd.  
Global Food Resources  
Global Merchandising Corp.  
Grocers Supply International  
I G A, Inc.  
J A I Inc.  
Kemach Food Products Corp.  
Marsh International, Inc.  
MBA International Co.  
Mutual Wholesale Co.  
Naturally Fresh/Eastern Foods, Inc.  
New Venture International LLC  
North Pacific International  
Omni Pacific  
Paramount Export Co.  
Quirch Foods Co.  
SB Global Foods  
SuperValu International  
Sysco Food Services of South Florida  
Trundle and Co., Inc.  
United Source One

Western Family Foods, Inc.

## **Ingredients**

A J C International  
American Food Service International  
American Trading International LLC  
America's Classic Foods  
Bethco International, Inc.  
Colorado Boxed Beef Co.  
Crystal International Corp.  
Export Trade Of America, Inc.  
Fleming Co.  
Foodtown International, Inc.  
Frontier Foods International of Pennsylvania  
Global Merchandising Corp.  
Grocers Supply International  
I G A, Inc.  
I M C Intermarket Co., Inc.  
Marsh International, Inc.  
MBA International Co.  
New Venture International LLC  
North Pacific International  
Omni Pacific  
Sysco Food Services of South Florida  
Trundle and Co., Inc.

## **Meat and Poultry Products**

A J C International  
All Caribbean Food Service  
American Food Service International  
American Trading International LLC  
America's Classic Foods  
Basic Food International  
Bell Export Foods Group  
Colorado Boxed Beef Co.  
Falcon Export Services, Inc.  
Fleming Co.  
Frontier Foods International of Pennsylvania  
Global Export Marketing Co. Ltd.  
Global Merchandising Corp.  
Grocers Supply International  
I G A, Inc.  
Jetpac Group Ltd.  
Marsh International, Inc.  
MBA International Co.  
Mutual Wholesale Co.  
New Venture International LLC  
Northern Beef Industries, Inc.  
Northwestern Meats  
Omni Pacific  
Paramount Export Co.  
Quirch Foods Co.  
SuperValu International  
Sysco Food Services of South Florida  
United Source One

## **Pasta and Bakery Products**

A J C International  
American Food Service International  
American Trading International LLC  
America's Classic Foods

Bell Export Foods Group  
Bethco International, Inc.  
Colorado Boxed Beef Co.  
Export Trade Of America, Inc.  
Falcon Export Services, Inc.  
Fleming Co.  
Foodtown International, Inc.  
Frontier Foods International of Pennsylvania  
Global Export Marketing Co. Ltd.  
Global Merchandising Corp.  
Grocers Supply International  
I G A, Inc.  
I M C Intermarket Co., Inc.  
J A I Inc.  
Kemach Food Products Corp.  
Marsh International, Inc.  
MBA International Co.  
Mutual Wholesale Co.  
Omni Pacific  
Paramount Export Co.  
SuperValu International  
Sysco Food Services of South Florida  
Trundle and Co., Inc.  
United Source One

## **Perishables**

A J C International  
All Caribbean Food Service  
American Food Service International  
American Trading International LLC  
Bell Export Foods Group  
Bethco International, Inc.  
Colorado Boxed Beef Co.  
Frontier Foods International of Pennsylvania  
General Produce Co. Ltd.  
Grocers Supply International  
I G A, Inc.  
Marsh International, Inc.  
Naturally Fresh/Eastern Foods, Inc.  
Omni Pacific  
Paramount Export Co.  
SuperValu International  
Sysco Food Services of South Florida  
United Source One

## **Snack Foods**

A J C International  
American Food and Beverage, Inc.  
American Food Service International  
American Trading International LLC  
Bell Export Foods Group  
Bethco International, Inc.  
Conagra Grocery Products Co. International  
Crown Products Co.  
Crystal International Corp.  
Export Trade Of America, Inc.  
Falcon Export Services, Inc.  
Fleming Co.  
Foodtown International, Inc.  
Frontier Foods International of Pennsylvania  
General Produce Co. Ltd.  
Global Export Marketing Co. Ltd.  
Global Food Resources

Grocers Supply International  
I G A, Inc.  
J A I Inc.  
Kemach Food Products Corp.  
Marsh International, Inc.  
MBA International Co.  
New Venture International LLC  
North Pacific International  
Omni Pacific  
Paramount Export Co.  
SB Global Foods  
Solid Gold Distributing Co.  
SuperValu International  
Sysco Food Services of South Florida  
Trundle and Co., Inc.

## **Specialty Foods**

A J C International  
All Caribbean Food Service  
American Food and Beverage, Inc.  
American Food Service International  
American Trading International LLC  
America's Classic Foods  
Bell Export Foods Group  
Colorado Boxed Beef Co.  
Crystal International Corp.  
Export Trade Of America, Inc.  
Falcon Export Services, Inc.  
Fleming Co.  
Foodtown International, Inc.  
Frontier Foods International of Pennsylvania  
General Produce Co. Ltd.  
Global Export Marketing Co. Ltd.  
Global Food Resources  
Global Merchandising Corp.  
Grocers Supply International  
I G A, Inc.  
J A I Inc.  
Kemach Food Products Corp.  
Marsh International, Inc.  
MBA International Co.  
Naturally Fresh/Eastern Foods, Inc.  
New Venture International LLC  
Northwestern Meats  
Omni Pacific  
Paramount Export Co.  
SB Global Foods  
SuperValu International  
Sysco Food Services of South Florida  
United Source One

## **Vegetable Products**

A J C International  
All Caribbean Food Service  
American Fine Food Corp. (AFFCO)  
American Food Service International  
American Trading International LLC  
Bell Export Foods Group  
Colorado Boxed Beef Co.  
Conagra Grocery Products Co. International  
Essex Exports, Inc.  
Export Trade Of America, Inc.  
F C Bloxom & Co.

Falcon Export Services, Inc.  
Fleming Co.  
Foodtown International, Inc.  
Frontier Foods International of Pennsylvania  
General Produce Co. Ltd.  
Global Export Marketing Co. Ltd.  
Global Merchandising Corp.  
Grocers Supply International  
I G A, Inc.  
Marsh International, Inc.  
MBA International Co.  
New Venture International LLC  
North Pacific International  
Northwestern Meats  
Omni Pacific  
Paramount Export Co.  
Quirch Foods Co.  
SuperValu International  
Sysco Food Services of South Florida  
Vanguard International